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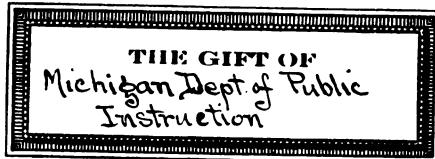
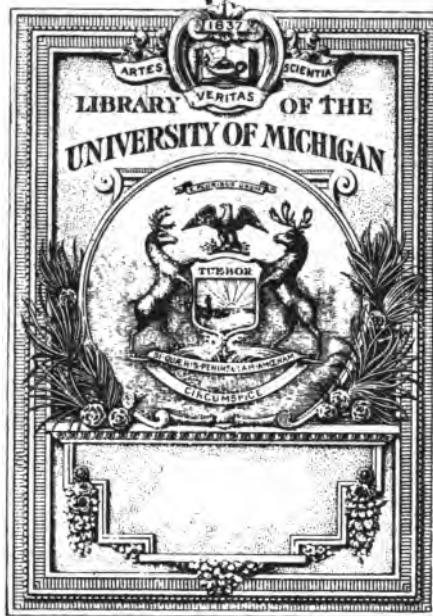
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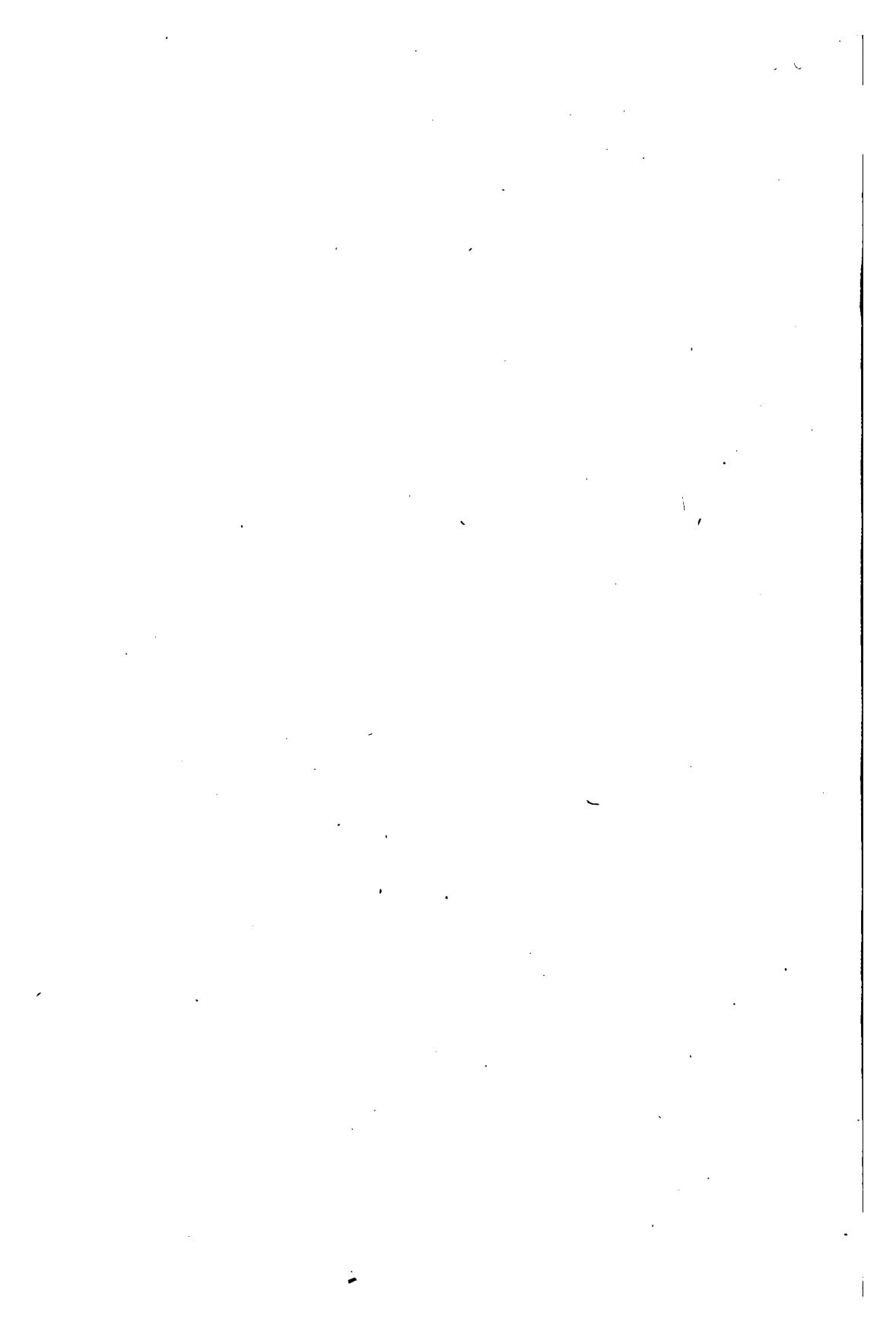
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LIST OF

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ISSUED BY THE

Superintendent of Public Instruction

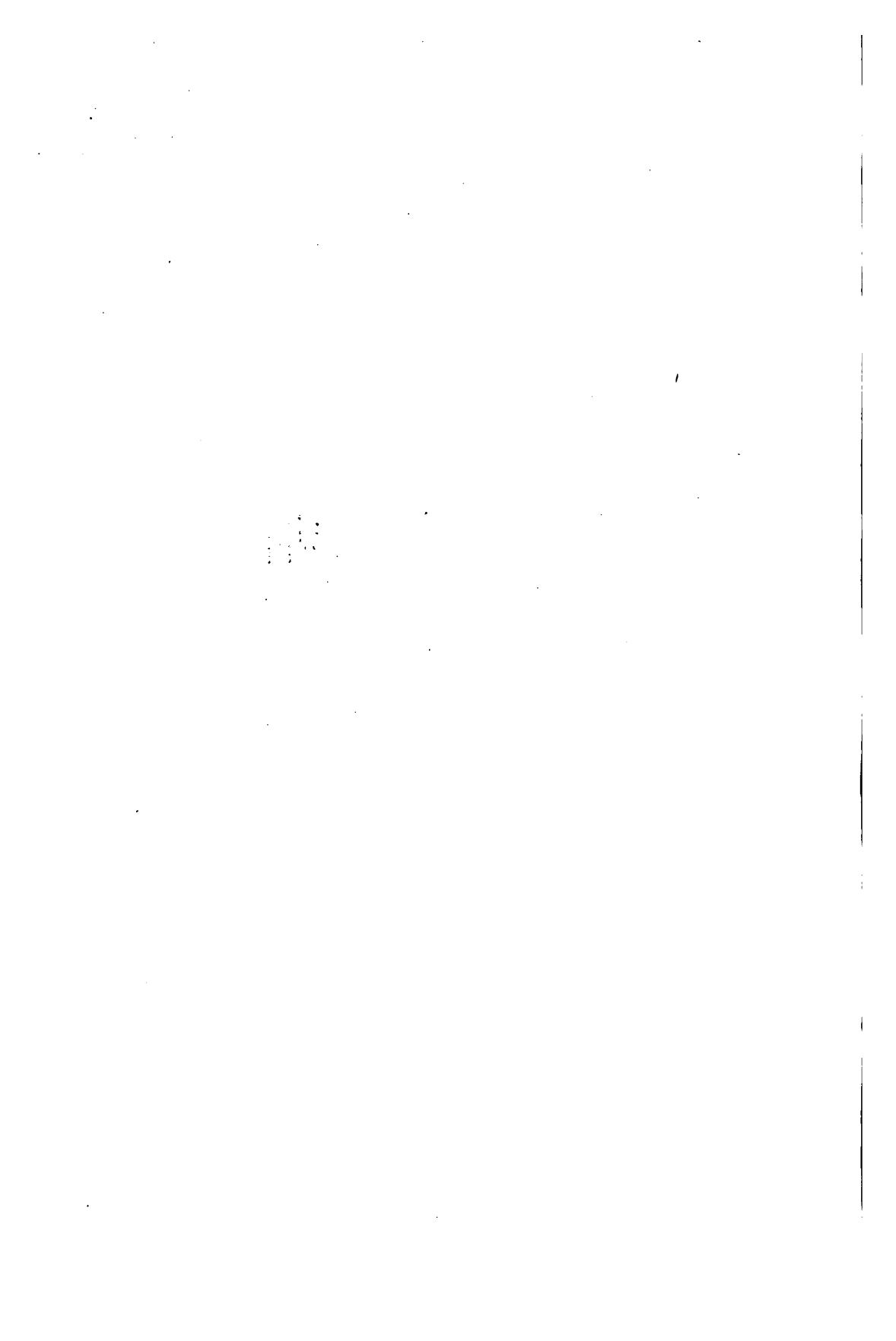
1917

IN ACCORDANCE WITH THE PROVISIONS
OF THE LAW

REGULATING THE SALE OF SCHOOL TEXTBOOKS
IN MICHIGAN

Michigan Dept of public instruction

LANSING, MICHIGAN
WYNKOOP HALLENBECK CRAWFORD CO., STATE PRINTERS
1917



Received 10-8-29 F. L. H.

STATE OF MICHIGAN
Department of Public Instruction
LANSING

April 1, 1917.

In accordance with the provisions of Act No. 315 of the Public Acts of 1913, I give herewith a revised list of publishers and sellers of school textbooks who have complied with said law by filing in the office of the Superintendent of Public Instruction prices and sample copies of textbooks and who have also complied with the other provisions of said law. Such publishers and sellers of textbooks are therefore authorized to do business in Michigan.

This list contains all lists of books and prices of companies properly filed under the law. The prices contained in this list prevail.



Superintendent of Public Instruction.

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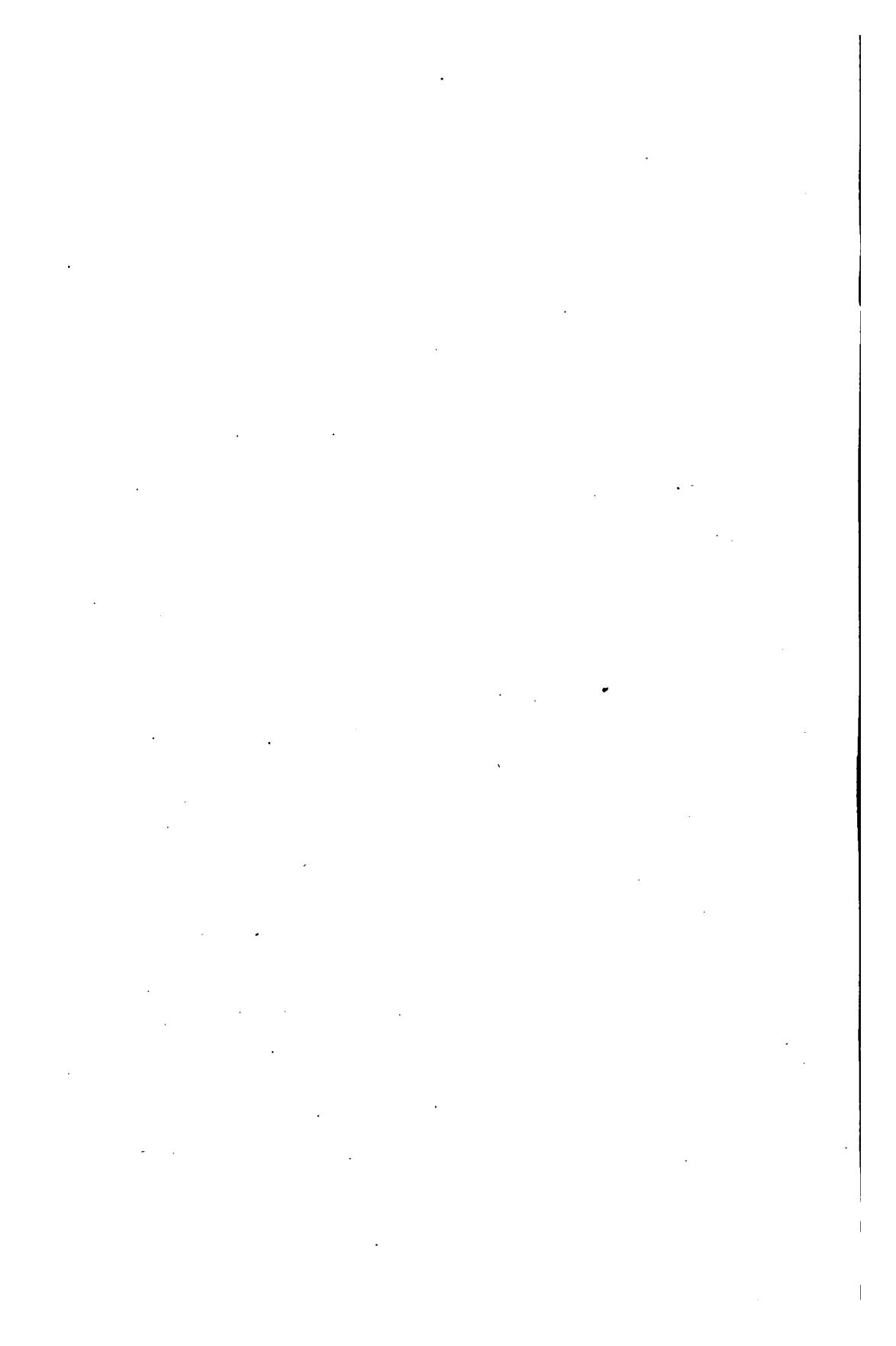


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COPY OF TEXTBOOK LAW

ACT NO. 315 OF THE PUBLIC ACTS OF 1913

To regulate the sale of school textbooks

The People of the State of Michigan enact:

SECTION 1. No person shall offer any school textbook for adoption, sale or exchange in the state of Michigan until he shall have complied with the following conditions:

1. He shall file copies of all textbooks sold by the company manufacturing such book, in the office of the state superintendent of public instruction with a sworn statement of the usual list price, the lowest wholesale price, and the lowest exchange price at which said book is sold or exchanged for an old book on the same subject of like grade and kind but of a different series.

2. He shall file with the state superintendent of public instruction a bond running to the people of the state of Michigan, with a responsible surety company authorized to do business in the state of Michigan as surety thereon, in a penal sum to be determined by the state superintendent of public instruction, not less than two thousand dollars nor more than ten thousand dollars, conditioned as follows:

(a) That he will furnish any of the books listed in said statement and in any other statement subsequently filed by him within five years, to any school district and any school corporation in the state of Michigan at the lowest price contained in said statement and that he will maintain said price uniformly throughout the state;

(b) That he will reduce such prices automatically in Michigan whenever reductions are made elsewhere in the United States, so that at no time shall any book so filed and listed by him be sold in the state of Michigan at a higher net price than is received for such book elsewhere in the United States;

(c) That all textbooks offered for sale, adoption, or exchange in the state of Michigan, shall be equal in quality to those deposited in the office of the state superintendent of public instruction as regards paper, binding, print, illustrations, subject matter and all other particulars that may affect the value of such textbooks;

(d) In case he shall prepare an abridged or special edition of any of the books so listed by him, and shall sell such special edition elsewhere at a lower wholesale price than the wholesale price scheduled with the state superintendent, he shall file a copy of such special edition together with the price therefor, as above stated, with the state superintendent of public instruction;

(e) He shall not enter into any understanding, agreement or combination to control the prices or to restrict competition in the sale of school textbooks.

SEC. 2. Such bond shall be approved by the attorney general and shall continue in force for the period of five years after its filing, at or before the expiration of which period a new bond shall be given, or the right to continue business within the state shall be forfeited.

SEC. 3. The state superintendent of public instruction shall, within thirty days after the filing of any list and bond, send a copy of the list to the school authorities in each district in the state, and he shall annually publish and send to each school district in the state, a copy of all such lists then in force in his office.

SEC. 4. It shall be the duty of all superintendents and principals of schools in the several districts of this state, to notify the county commissioner of schools of the county in which they respectively reside, of any violation of any of the conditions contained in said bond that shall come to their knowledge: Provided, That in school districts included in whole or in part within the limits of incorporated cities such reports shall be made to the board of education of the district, and it shall thereupon be the duty of such county school commissioners, and of such boards of education to investigate the alleged violation, and if they shall determine that there is good ground for believing that said conditions have actually been violated, they shall forthwith report the matter to the state superintendent of public instruction, and he shall thereupon notify the person guilty of such violation to comply with the conditions of his said bond and to make good any loss or injury that may have been occasioned by such violation within a reasonable time to be inserted in said notice. If the person so notified shall fail to comply with the requirements of the notice, the said superintendent of public instruction may thereupon suspend his right to sell school textbooks within the state of Michigan until he shall so comply. In case any person who has given the bond aforesaid shall refuse to comply with the provisions thereof, or shall persistently violate the same the said superintendent of public instruction shall declare his bond forfeited and the attorney general shall bring suit thereon in any court having jurisdiction thereof. In case judgment shall be rendered in favor of the state on such bond, judgment shall be entered and damages assessed for the penal amount thereof, and when paid, it shall be placed to the credit of the primary school interest fund. In case judgment is rendered against the principal in such bond, he shall be barred from further continuance of his business within the state of Michigan for a period of five years.

SEC. 5. No person shall secure or attempt to secure the sale of any school textbooks in any school district in this state by rewarding or promising to reward any teacher in any school in the state or by securing for him any position in any other school. No person shall offer or give any emolument, money or other valuable thing, promise of work or any other inducement to any teacher or school officer in any school district for any vote or promise of vote or for the use of his influence for any school textbook to be used in this state: Provided, That nothing in this section shall be construed to prevent any person

from giving, or any school officer or teacher from receiving, a reasonable number of sample copies of school textbooks for examination with a view to obtaining information as to the book or series of books for which such officer shall give his vote.

SEC. 6. It shall be unlawful for any retail dealer in textbooks to sell any books listed with the state superintendent of public instruction as hereinbefore provided at a price to exceed fifteen per cent advance on the net wholesale price as so listed.

SEC. 7. School districts are hereby authorized to purchase textbooks from the publishers at the prices listed with the state superintendent of public instruction as hereinbefore provided and to sell said books to the pupils at said listed prices or at such prices as will include the cost of transportation and the cost of handling.

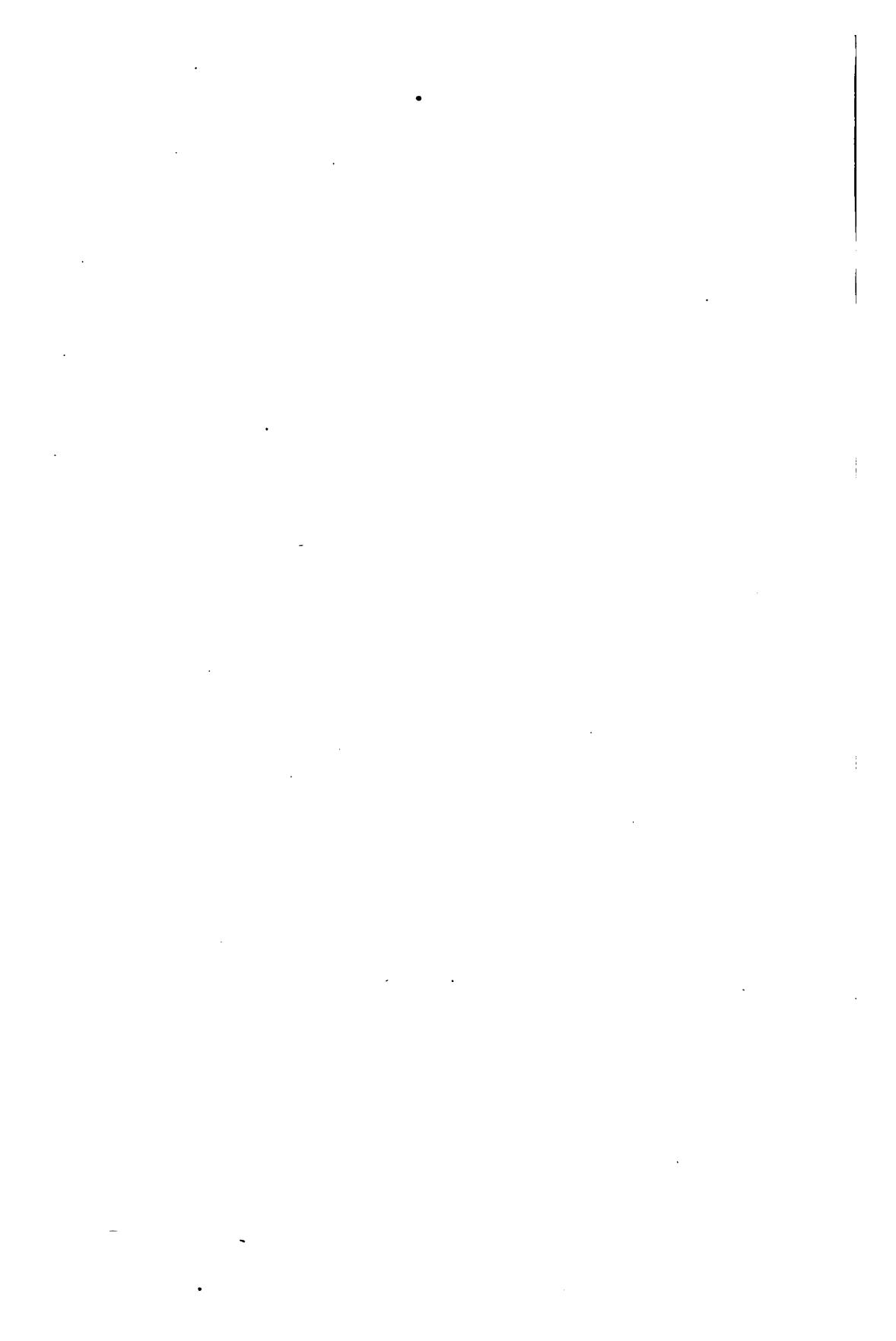
SEC. 8. School districts are hereby authorized to purchase textbooks from the publishers at the prices listed with the state superintendent of public instruction as hereinbefore provided and to designate a retail dealer or dealers to act as the agent of the district in selling textbooks to pupils. The said dealer or dealers shall at stated times make settlement with the district for such books as have been sold up to the stated time. Said dealer or dealers shall not sell textbooks at a price which shall exceed a ten per cent advance on the net wholesale price as listed with the state superintendent of public instruction.

SEC. 9. The word "person" as used in this act shall include firms, associations and corporations.

SEC. 10. When a family removes from one school district to another within the state, the treasurer of the district shall purchase, out of the contingent fund, the textbooks in actual use by the children of the family at a fair price, based on the condition of the books; the said books to be re-sold, when necessary, to other pupils moving into the said district.

SEC. 11. Any person violating any of the provisions of this act shall, on conviction thereof, be punished by fine not exceeding five hundred dollars, or by imprisonment not exceeding three months or by both such fine and imprisonment at the discretion of the court.

SEC. 12. All acts or parts of acts inconsistent herewith are hereby repealed.



LIST OF AINSWORTH & COMPANY

623-633 South Wabash Avenue, Chicago, Ill.

To be furnished f. o. b. at Chicago, Ill., upon order of any school board or board of education in Michigan, or upon the order of duly authorized and responsible purchasing agents of such board upon terms and prices listed below.

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price	
LAKESIDE CLASSICS				
Addison, Joseph and Steele, Richard: Classics No. 48 Sir Roger de Coverly Papers, cloth, illustrated.....	\$0.25	\$0.16	.....
Andersen, Hans Christian: Classics No. 157 The Ugly Duckling, The Fir Tree.....	.05	.03½	.....
Arnold, Matthew: Classics No. 107a Sohrab and Rustum. Paper sides.....	.15	.11	.....
	107 Sohrab and Rustum. Board covers.....	.20	.15
	107 Sohrab and Rustum. Full cloth.....	.22	.16½
Browning, Robert: Classics No. 43 The Pied Piper of Hamelin.....	.05	.03½	.....
Bryant, William Cullen: Classics No. 2 Thanatopsis and Patriotic Poems with selections from Washington, Lincoln, McKinley.....	.15	.11	.....
	76 The Antiquity of Freedom. A Forest Hymn.....	.04	.03
Burns, Robert: Classics No. 5 Containing selections from Burns' Poems (14); Burns' Songs (15).....	.15	.11	.....
Carlyle, Thomas: Classics No. 6 Essay on Burns.....	.15	.11	.....
Coleridge, Samuel Taylor: Classics No. 86 The Rime of the Ancient Mariner, illustrated, and Elegy in a Country Churchyard—Gray.....	.10	.07	.....
Cralk, Dinah Maria Mulock: Classics No. 158 Adventures of a Brownie, Rumpelstiltskin.....	.05	.03½	.....
DeFoe, Daniel: Classics No. 159 Robinson Crusoe, illustrated and Humpty Dumpty, illustrated.....	.05	.03½	.....
De La Ramee, Louise: Classics No. 153 A Dog of Flanders.....	.05	.03½	.....
Dickens, Charles: Classics No. 90 A Christmas Carol, paper sides.....	.10	.07	.....
	90a A Christmas Carol, new, full cloth.....	.22	.16½
Goldsmith, Oliver: Classics No. 91 The Deserted Village, illustrated and The Traveler 31 The Deserted Village,.....	.10	.07	.....
	.05	.03½	.....
Hale, Edward Everett: Classics No. 147 The Man Without a Country.....	.10	.07	.....
	The Man Without a Country, cloth, new.....	.20	.15
Hawthorne, Nathaniel: Classics No. 133 The Pygmies, 32 pages.....	.05	.03½	.....
	134 The Minotaur, 32 pages.....	.05	.03½
	135 The Dragon's Teeth, 32 pages.....	.05	.03½
	26 Selections from Hawthorne and the Pied Piper.....	.15	.11
	40 The Great Stone Face.....	.05	.03½
	41 The Snow Image.....	.05	.03½
	44 The Great Carbuncle.....	.05	.03½
	46 Selections from Tales of White Hills, paper.....	.15	.11
	46a Selections from Tales of White Hills, cloth.....	.22	.16½
	87 Selected Twice Told Tales, paper.....	.10	.07
Holbrook, Florence: Classics No. 138 The Every Day Primer. Part 1, illustrated.....	.15	.11	.....
	139 The Every Day Primer. Part 2, illustrated.....	.15	.11
Irving, Washington: Classics No. 81 Rip Van Winkle.....	.05	.03½	.....
	89 Legend Sleepy Hollow and Rip Van Winkle.....	.10	.07
	30 Seven Selections from the Sketch Book.....	.15	.11
	30a Seven Selections from the Sketch Book, cloth.....	.22	.16½
Lafayette, Gilbert, The Marquis de: Classics No. 77 Story of Lafayette.....	.05	.03½	.....
Longfellow, Henry Wadsworth: Classics No. 80 Story of Longfellow.....	.05	.03½	.....
	144 Evangeline, paper.....	.10	.07
	144a Evangeline, full cloth, new.....	.22	.16½
Lowell, James Russell: Classics No. 14 The Vision of Sir Launfal, The Holy Grail, Tennyson, paper sides.....	.15	.11	.....
	15 The Vision of Sir Launfal, The Holy Grail, Tennyson, full cloth, new.....	.22	.16½

Title of Book		Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Classics No. 84	The Vision of Sir Launfal and other poems, cloth back.	.15	.11	....
84a	The Vision of Sir Launfal and other poems, full cloth, new.	.22	.16 $\frac{1}{2}$	....
Macaulay, Thomas Babington:				
Classics No. 20	Essay on Milton.	.15	.11	....
22	Essay on Addison.	.15	.11	....
24	Lays of Ancient Rome, illustrated.	.15	.11	....
Morton, Edward Payson:				
Classics No. 140	Mohawk Valley and Lake Ontario.	.15	.11	....
141	Lake Erie and Commodore Perry.	.15	.11	....
142	Lake Huron and the Algonquins.	.15	.11	....
143	Lake Michigan and French Explorers.	.15	.11	....
Poe, Edgar Allan:				
Classics No. 93	The Gold Bug, The Raven and Selected Poems, illustrated.	.15	.11	....
Ruskin, John:				
Classics No. 42	The King of the Golden River.	.05	.03 $\frac{1}{2}$	....
Scott, Sir Walter:				
Classics No. 106	Lady of the Lake, with map, cloth.	.25	.18	....
106a	Lady of the Lake, paper sides.	.20	.15	....
Shakespeare, William:				
Classics No. 29	The Merchant of Venice, paper sides.	.15	.11	....
29a	The Merchant of Venice, full cloth, new.	.22	.16 $\frac{1}{2}$	....
85	Julius Caesar, paper sides, cloth back.	.15	.11	....
85a	Julius Caesar, full cloth, new.	.22	.16 $\frac{1}{2}$	....
Tennyson, Alfred:				
Classics No. 39	Enoch Arden.	.05	.03 $\frac{1}{2}$	....
92	Enoch Arden and other poems.	.10	.07	....
Washington, George:				
Classics No. 79	The Story of Washington.	.05	.03 $\frac{1}{2}$	....
2	The Farewell Address with Selections from Bryant, McKinley, Lincoln.	.15	.11	....
Webster, Daniel:				
Classics No. 47	The First Bunker Hill Oration.	.05	.03 $\frac{1}{2}$	....

Special Numbers

Classics No. 27	Selections from Lincoln, Hawthorne, Webster, Goldsmith, and Tennyson.	.15	.11	....
49	Selections from English Poets.	.35	.26	....
99	Selections from American Poets.	.10	.07	....

LITERATURE

XXth Century Shakespeare Series

Julius Caesar.	Edited by G. L. Hooper, cloth, illustrated.	.30	.22	....
Macbeth.	Edited by G. L. Hooper, cloth, illustrated.	.30	.22	....
Hamlet.	Edited by G. L. Hooper, cloth, illustrated.	.30	.22	....
Merchant of Venice.	Edited by G. L. Hooper, cloth, illustrated.	.30	.22	....
As You Like It.	Edited by G. L. Hooper, cloth, illustrated.	.30	.22	....

SPELLING

Orthoepy and Orthography by H. M. Bell.	Paper sides.	.30	.22	....
Orthoepy and Orthography by H. M. Bell.	Full cloth.	.60	.45	\$0.40

HISTORY

A Source History of the United States by Caldwell and Persinger.	1.25	.93	.75
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READING

The Great Lakes Series

The Mohawk Valley and Lake Ontario.	Cloth, illustrated.	.28	.21
Lake Erie and Commodore Perry.	Cloth, illustrated.	.28	.21	....
Lake Huron and the Algonquins.	Cloth, illustrated.	.28	.21	....
Lake Michigan and the French Explorers.	Cloth, illustrated.	.28	.21	....

Holbrook, Florence:				
Philip at School. A Primary Reader.	Cloth, illustrated.	.28	.21	....

Lakeside Literature Readers

World Stories for Children. Woods. A Third Grade Reader. Illustrated, cloth, 198 pages.	.40	.30	....
Stories of Many Countries and Many Times. Holbrook. A Fourth Grade Reader. Illustrated, cloth, 251 pages.	.40	.30	....
Classic Poetry and Prose. A Fifth Grade Reader. Illustrated, cloth, 320 pages.	.50	.37	....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Famous Stories and Poems. A Sixth Grade Reader. Illustrated, cloth, 348 pages.	\$0.50	\$0.37	.....
Classical Selections. A Seventh Grade Reader. Illustrated, cloth, 372 pages.	.50	.37	.....
Selected Classics. An Eighth Grade Reader. Illustrated, cloth, 306 pages.	.50	.37	.....

LIST OF ALLYN AND BACON

1006 S. Michigan Ave., Chicago, Ill.

To be furnished f. o. b. at Chicago, Ill., upon order of any school board or board of education in Michigan, or upon the order of duly authorized and responsible purchasing agents of such board upon terms and prices listed below.

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
BOOKKEEPING			
Ellis' Practical Bookkeeping.....	\$1.35	\$1.01	\$0.81
Blank Books, Part I.....	.50	.37	.....
Part II.....	.75	.56	.....
Business Forms.....	.60	.45	.....
Vouchers.....	.50	.37	.....

ENGLISH

Atkinson's Short Story.....	.60	.45	.....
Bradley's Orations and Arguments.....	1.00	.75	.....
Chew's Practical High School Speller.....	.40	.30	.24
Gowdy's English Grammar.....	.80	.60	.48
Gowdy & Dexheimer's Lessons in English:			
Book One.....	.50	.37	.30
Book Two.....	.50	.37	.30
Book Three.....	.65	.48	.39
Keeler & Adams' High School English.....	1.00	.75	.60
Keeler & Davis' English Composition.....	.80	.60	.48
Pace's American Literature.....	1.00	.75	.60
Pace's American Literature and Readings.....	1.35	1.01	.81
Pace's Readings in American Literature.....	1.00	.75	.60
Scott & Denney's Elementary English Composition.....	.80	.60	.48
Scott & Denney's Composition—Literature.....	1.00	.75	.60
Scott & Denney's Composition—Rhetoric.....	1.00	.75	.60
Scott & Denney's New Composition—Rhetoric.....	1.20	.90	.72
Shurter's Public Speaking.....	.90	.67	.54
Syle's From Milton to Tennyson.....	1.00	.75	.60

ALLYN AND BACON'S ACADEMY SERIES OF ENGLISH CLASSICS

Addison's DeCoverly Papers—Thurber.....	.35	.26	.....
Addison's Select Essays—Thurber.....	.60	.45	.....
Arnold's Essays in Criticism—Sheridan.....	.25	.18	.....
Burke's Conciliation with the Colonies—Bradley.....	.30	.22	.....
Burns' Selections—Hufford.....	.35	.26	.....
Carlyle's Essay on Burns—Boynton.....	.25	.18	.....
Carlyle's Selections—Boynton.....	.60	.45	.....
Eliot's Silas Marner—Atkinson.....	.30	.22	.....
Emerson's Select Essays and Poems—Tappan.....	.30	.22	.....
Four English Poems—Syle.....	.25	.18	.....
Goldsmith's Vicar of Wakefield—Witham.....	.40	.30	.....
Irving's Selections from the Sketch Book—Wentworth.....	.35	.26	.....
Irving's Life of Goldsmith—Witham.....	.40	.30	.....
Irving's Sketch Book (Complete)—Wentworth.....	.60	.45	.....
Lowell's Vision of Sir Launfal and other poems—Lane.....	.25	.18	.....
Macaulay's Historical Essays—Thurber.....	.60	.45	.....
Macaulay's Select Essays—Thurber.....	.50	.37	.....
Macaulay's Essay on Addison—Thurber.....	.25	.18	.....
Macaulay's Essay on Chatham—Thurber.....	.20	.15	.....
Macaulay's Essay on Clive—Thurber.....	.25	.18	.....
Macaulay's Essay on Johnson—Thurber.....	.25	.18	.....
Macaulay's Essay on Milton—Thurber.....	.25	.18	.....
Macaulay's Essay on Milton & Addison—Thurber.....	.35	.26	.....
Macaulay's Essay on Warren Hastings—Denney.....	.40	.30	.....
Milton's Minor Poems—Thurber.....	.30	.22	.....
Milton's Paradise Lost—Boynton.....	.30	.22	.....
Scott's Ivanhoe—Merrill.....	.65	.48	.....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Scott's <i>Lady of the Lake</i> —Alton.	\$0.30	\$0.22	.....
Scott's <i>Marmion</i> —Adams.	.30	.22	.....
Shakespeare's <i>As You Like It</i> —Thurber.	.30	.22	.....
Shakespeare's <i>Hamlet</i> —Thurber.	.35	.26	.....
Shakespeare's <i>Julius Caesar</i> —Thurber.	.30	.22	.....
Shakespeare's <i>Macbeth</i> —Thurber.	.30	.22	.....
Shakespeare's <i>Merchant of Venice</i> —Thurber.	.30	.22	.....
Shakespeare's <i>Merchant of Venice</i> , new edition—Samuel Thurber, Jr.	.45	.33	.....
Shakespeare's <i>The Tempest</i> —Thurber.	.30	.22	.....
Stevenson's <i>Treasure Island</i> —Lewis.	.45	.33	.....
Tennyson's <i>Idylls of the King</i> —Boynton.	.30	.22	.....
Three Narrative Poems—Watrous.	.30	.22	.....
Selected Poems—Watrous.	.30	.22	.....
Webster's <i>Reply to Hayne</i> —Bradley.	.25	.18	.....

GREEK

Keep's <i>Iliad</i> —Books I-VI.	1.60	1.20	\$0.96
Kelsey's <i>Anabasis</i> .	1.60	1.20	.96

HISTORY

Adams & Trent's <i>United States History</i> .	1.50	1.12	.90
Andrews' <i>History of England</i> .	1.50	1.12	.90
Andrews' <i>Short History of England</i> .	1.40	1.05	.84
Davis' <i>Readings in Ancient History</i> :			
Vol. I: <i>Greece and the East</i> .	1.00	.75
Vol. II: <i>Rome and the West</i> .	1.00	.75
Davis' <i>A Day in Old Athens</i> .	1.25	.93
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Hill's (A. S.) Beginnings of Rhetoric and Composition.....	1.25	.93	.75
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English

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Brooks' English Literature. Revised. (Johnson).....	.35	.26	.21
Dickinson & Roe's Nineteenth Century English Prose. Critical Essays.....	1.00	.75	.60
Halleck's History of English Literature.....	1.25	.93	.75
New English Literature.....	1.30	.97	.58
Johnson's (C. F.). Outline History of English and American Literature.....	1.25	.93	.75
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Pallen's Meaning of the Idylls of the King.....	.40	.30
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Le Meunier d'Angibault (Kuhne).....	.40	.30
Sandeau. <i>Mademoiselle de la Seigliere (White)</i>40	.30
Schultz. <i>La Neuvaine de Colette (Lye)</i>45	.33
Scribe & Legouvé. <i>Bataille de Darnes (Egger)</i>30	.22
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Taine. <i>Les Origines de la France Contemporaine (Raschen)</i>60	.45
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Voltaire. <i>Selected Letters (Symes)</i>75	.56
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GEOLOGY

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Lynn's Plane and Solid Geometry.....	1.25	.93	.75
Plane Geometry.....	.75	.56	.45
Solid Geometry.....	.75	.56	.45
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Plane Geometry.....	.75	.56	.45
Solid Geometry.....	.75	.56	.45
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Plane Geometry.....	.75	.56	.45
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New Solid Geometry.....	.80	.60	.48
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Sanders's Plane and Solid Geometry.....	1.25	.93	.75
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Progressive Course in Reading (Aldrich & Forbes):			
First Book.....	.20	.15	.12
Second Book.....	.30	.22	.18
Third Book.....	.40	.30	.24
Fourth Book.....	.50	.37	.30
The Same. In two parts, each.....	.35	.26	.21
Fifth Book.....	.60	.45	.36
The Same. In two parts, Each.....	.40	.30	.24
Sight Reader (Supplementary to First Book).....	.15	.11	.....
Sharpe's First Reader for Foreigners.....	.40	.30	.....
Standard Catholic Readers: (Doyle) Five Book Series:			
First Reader.....	.20	.15	.12
Second Reader.....	.30	.22	.18
Third Reader.....	.40	.30	.24
Fourth Reader.....	.50	.37	.30
Fifth Reader.....	.60	.45	.36
Standard Catholic Readers by Grades:			
First Year.....	.20	.15	.12
Second Year.....	.30	.22	.18
Third Year.....	.35	.26	.21
Fourth Year.....	.35	.26	.21
Fifth Year.....	.35	.26	.21
Sixth Year.....	.35	.26	.21
Seventh Year.....	.35	.26	.21
Eighth Year.....	.35	.26	.21
Story Hour Readers (Coe & Christie):			
Primer.....	.30	.22	.18
Book One.....	.30	.22	.18
Book Two.....	.35	.26	.21
Book Three.....	.40	.30	.24
Chart. For First Year. 50 pages.....	7.00	5.25	.....
The Same. Part I.....	5.00	3.75	.....
The Same. Part II.....	3.00	2.25	.....
Perception Cards for Primer and for First Year, First Half. Complete Set. (Revised 1916).....	1.96	1.47	.....
Word Groups.....	.30	.22	.....
Sight Words.....	.60	.45	.....
Phonic Words.....	.60	.45	.....
Names of Characters.....	.32	.24	.....
Outline Pictures.....	.15	.11	.....
Perception Cards for Book One, and for First Year, Second Half. Complete Set. (Revised 1916).....	2.25	1.68	.....
Word Groups.....	.40	.30	.....
Sight Words.....	.85	.63	.....
Phonic Words.....	.85	.63	.....
Outline Pictures.....	.15	.11	.....
Perception Cards for Book Two. Complete Set.....	1.84	1.38	.....
Word Groups.....	.68	.51	.....
Sight Words.....	.60	.45	.....
Phonic Words.....	.56	.42	.....

PRIMERS

Bailey & Germann's Number Primer.....	.30	.22	.18
Baker's Action Primer.....	.25	.18	.15
Baldwin Primer.....	.30	.22	.18
Bebe's Picture Primer.....	.25	.18	.15
Practical Primer.....	.18	.13	.08
Brown & Bailey's Jingle Primer.....	.30	.22	.18
Crosby's Our Little Book for Little Folks.....	.30	.22	.18
Gibbs's Natural Number Primer.....	.25	.18	.15
Hyde's Primer.....	.25	.18	.15
Rose Primer.....	.30	.22	.18
Stewart & Coe's First Days in School.....	.25	.18	.15
White's Pantomime Primer.....	.24	.18	.15

SUPPLEMENTARY READING**General**

Coe's School Readers:			
Third Grade.....	.40	.30	.....
Fourth Grade.....	.50	.37	.....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Pathways in Nature and Literature:			
First Reader.....	\$0.25	\$0.18	.....
Second Reader.....	.30	.22	.....
Standard Supplementary Readers:			
Easy Steps for Little Feet.....	.25	.18	.....
Golden Book of Choice Reading.....	.30	.22	.....
Book of Tales.....	.50	.37	.....
Seven American Classics.....	.50	.37	.....
Seven British Classics.....	.50	.37	.....
Fairy Tales and Stories			
Bakewell's True Fairy Stories.....	.35	.26	.....
Baldwin's Fairy Reader.....	.35	.26	.....
Fairy Stories and Fables.....	.35	.26	.....
Second Fairy Reader.....	.35	.26	.....
Another Fairy Reader.....	.35	.26	.....
Barnard Language Reader (Paine).....	.30	.22	.....
Davis & Chow-Leung's Chinese Fables and Folk Stories.....	.40	.30	.....
Eldridge's Child's Reader in Verse.....	.25	.18	.....
Farmer's Nature Myths of Many Lands.....	.45	.33	.....
Fox's Indian Primer.....	.25	.18	.....
Holbrook's 'Round the Year in Myth and Song.....	.60	.45	.....
Lakeside Literature Series (Adams):			
Book I. Fables and Rhymes.....	.30	.22	.....
Book II. Folk-Story and Verse.....	.40	.30	.....
Book III. Myths of Old Greece.....	.50	.37	.....
Lane's Stories for Children.....	.25	.18	.....
Lee & Carey's Silesian Folk Tales.....	.40	.30	.....
Logie & Uecke's Story Reader.....	.30	.22	.....
Lucia's Peter and Polly in Spring.....	.36	.27	.....
Peter and Polly in Summer.....	.35	.26	.....
Peter and Polly in Winter.....	.35	.26	.....
McCullough's Little Stories for Little People.....	.25	.18	.....
Moran's Kwahu, The Hopi Indian Boy.....	.50	.37	.....
Nixon-Roulet's Indian Folk Tales.....	.40	.30	.....
Japanese Folk Stories and Fairy Tales.....	.40	.30	.....
Pitre's Swallow Book (Camehl).....	.35	.26	.....
Pratt's Legends of the Red Children.....	.30	.22	.....
Pyle's Prose and Verse for Children.....	.40	.30	.....
Rolfe's Fairy Tales.....	.50	.37	.....
Simms's Child Literature.....	.30	.22	.....
Skinner's Merry Tales.....	.48	.36	.....
Smythe's Old Time Stories Retold.....	.35	.26	.....
Stafford's Animal Fables.....	.30	.22	.....
Stanley's Animal Folk Tales.....	.52	.39	.....
Wilkins's The Weaver's Children.....	.36	.27	.....
Wilson's Indian Hero Tales.....	.60	.45	.....
Wood's Children's First Story Book.....	.25	.18	.....
Famous Stories and Literature			
Baker's The Children's First Book of Poetry.....	.40	.30	.....
Children's Second Book of Poetry.....	.40	.30	.....
Children's Third Book of Poetry.....	.40	.30	.....
Baldwin's Don Quixote for Young People.....	.50	.37	.....
Fifty Famous Stories Retold.....	.35	.26	.....
Fifty Famous People.....	.35	.26	.....
Fifty Famous Rides and Riders.....	.64	.48	.....
Golden Fleece.....	.50	.37	.....
John Bunyan's Dream Story.....	.35	.26	.....
Nine Choice Poems.....	.25	.18	.....
Old Greek Stories.....	.45	.33	.....
Old Stories of the East.....	.45	.33	.....
Stories of the King.....	.50	.37	.....
Thirty More Famous Stories Retold.....	.50	.37	.....
Bradish's Old Norse Stories.....	.45	.33	.....
Clarke's Arabian Nights.....	.60	.45	.....
Story of Troy.....	.60	.45	.....
Story of Ulysses.....	.60	.45	.....
Story of Aeneas.....	.45	.33	.....
Cooper's Adventures of Deerslayer (Haight).....	.35	.26	.....
Last of the Mohicans (Haight).....	.35	.26	.....
Adventures of Pathfinder (Haight).....	.35	.26	.....
Defoe's Robinson Crusoe (Stephens).....	.50	.37	.....
Robinson Crusoe Retold (Baldwin).....	.35	.26	.....
Dickens's Child's Oliver Twist and David Copperfield (Severance).....	.40	.30	.....
Story of Little Nell (Gordon).....	.50	.37	.....
Tale of Two Cities (Kirk).....	.50	.37	.....
Twelve Christmas Stories (Gordon).....	.50	.37	.....
Hall's Homeric Stories.....	.40	.30	.....
Kupfer's Lives and Stories Worth Remembering.....	.45	.33	.....
Lamb's Tales from Shakespeare (Rolle).....			
Comedies.....	.50	.37	.....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Tragedies			
Comedies and Tragedies. One Volume	.50	.37	
Scott's Kenilworth (Norris)	.60	.45	
Quentin Durward (Norris)	.50	.37	
Talisman (Dewey)	.50	.37	
Skinner's Tales and Plays of Robin Hood	.56	.42	
Smythe's Reynard the Fox	.30	.22	
Swift's Gulliver's Travels (Baldwin)	.35	.26	
Thomas's Words of Abraham Lincoln	.65	.48	
Webster & Coe's Tales and Verse from Sir Walter Scott	.60	.45	
Williams's Choice Literature. New Edition:			
Book One	.22	.16	
Book Two	.25	.18	
Book Three	.28	.21	
Book Four	.35	.26	
Book Five	.40	.30	
Book Six	.45	.33	
Book Seven	.50	.37	
Dramatic Readers			
Johnston & Barnum's Book of Plays for Little Actors	.30	.22	
Holbrook's Dramatic Reader for Lower Grades	.40	.30	
Knight's Dramatic Reader for Grammar Grades	.50	.37	
Skinner's Dramatic Stories for Reading and Acting	.35	.26	
Tales and Plays of Robin Hood	.56	.42	
Skinner & Lawrence's Little Dramas for Primary Grades	.35	.26	
Varney's Story Plays, Old and New:			
Book One	.32	.24	
Book Two	.32	.24	
Book Three	.32	.24	
Geographical and Commercial Readers			
Blaich's Three Industrial Nations	.64	.48	
Carpenter's Geographical Readers:			
North America	.60	.45	
South America	.60	.45	
Europe	.70	.52	
Asia	.60	.45	
Australia, Our Colonies, and Other Islands of the Sea	.60	.45	
Africa	.60	.45	
Carpenter's Readers on Commerce and Industry:			
How the World is Fed	.60	.45	
How the World is Clothed	.60	.45	
How the World is Housed	.60	.45	
Dutton's World at Work Series:			
Fishing and Hunting	.30	.22	
In Field and Pasture	.35	.26	
Trading and Exploring	.40	.30	
Krout's Alice's Visit to the Hawaiian Islands	.45	.33	
Two Girls in China	.45	.33	
Long's Home Geography	.25	.18	
MacClintock's The Philippines	.40	.30	
Payne's Geographical Nature Studies	.25	.18	
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Shaw's Big People and Little People of Other Lands	.30	.22	
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Cooke's Stories of the Old Dominion	.60	.45	
Dutton's Little Stories of England	.40	.30	
Little Stories of France	.40	.30	
Little Stories of Germany	.40	.30	
Egglesston's Stories of Great Americans for Little Americans	.40	.30	
Stories of American Life and Adventure	.50	.37	
Foot & Skinner's Explorers and Founders of America	.60	.45	
Makers and Defenders of America	.60	.45	
Guerber's Story of the Chosen People	.60	.45	

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Story of the Greeks.....	\$0.60	\$0.45
Story of the Romans.....	.60	.45
Story of the English.....	.65	.48
Story of the Thirteen Colonies.....	.65	.48
Story of the Great Republic.....	.65	.48
Guerber's Story of Old France.....	.65	.48
Story of Modern France.....	.65	.48
Haaren & Poland's Famous Men of Rome.....	.50	.37
Famous Men of Greece.....	.50	.37
Famous Men of the Middle Ages.....	.50	.37
Famous Men of Modern Times.....	.50	.37
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Stories of Heroic Deeds.....	.30	.22
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Ten Great Events in History.....	.54	.40
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Nicholson's Stories of Dixie.....	.52	.39
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Richard of Jamestown.....	.35	.26
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Antoine of Oregon.....	.35	.26
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Hannah of Kentucky.....	.35	.26
Martha of California.....	.35	.26
Philip of Texas.....	.35	.26
Seth of Colorado.....	.35	.26
Perry's Four American Inventors.....	.50	.37
Perry & Beebe's Four American Pioneers.....	.50	.37
Pitman's Stories of Old France.....	.60	.45
Schwartz's Famous Pictures of Children.....	.40	.30
Scobey & Horne's Stories of Great Musicians.....	.40	.30
Shaw's Discoveries and Explorers.....	.35	.26
Van Bergen's Story of China.....	.60	.45
Story of Japan.....	.65	.48
Story of Russia.....	.65	.48
Wallach's Historical and Biographical Narratives.....	.35	.26
Whitehead's The Standard Bearer.....	.52	.39
Whitehead's Two Great Southerners.....	.50	.37
Whitney & Perry's Four American Indians.....	.50	.37
Winterburn's Spanish in the Southwest.....	.55	.41

Nature Readers

Beebe & Kingsley's First Year Nature Reader.....	.35	.26
Abbott's Boy on a Farm (Johnson).....	.45	.33
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Bradish's Stories of Country Life.....	.40	.30
Dana's Plants and Their Children.....	.65	.48
Dorrance's Story of the Forest.....	.56	.42	.....
Gilmore's Birds Through the Year.....	.50	.37	.....
Hawkes's Trail to the Woods.....	.40	.30	.....
Holder's Half Hours with the Lower Animals.....	.60	.45	.....
Half Hours with Fishes, Reptiles, and Birds.....	.60	.45	.....
Half Hours with Mammals.....	.60	.45	.....
Stories of Animal Life.....	.60	.45	.....
Johnonn's Book of Cats and Dogs.....	.17	.12	.....
Friends in Feathers and Fur.....	.30	.22	.....
Neighbors with Wings and Fins.....	.40	.30	.....
Some Curious Flyers, Creepers, and Swimmers.....	.40	.30	.....
Some Neighbors with Claws and Hoofs.....	.54	.40	.....
Keffler's Nature Studies on the Farm.....	.40	.30
Kelley's Short Stories of Our Shy Neighbors.....	.50	.37
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Needham's Outdoor Studies.....	.40	.30
Patri's White Patch.....	.40	.30
Pitre's Swallow Book (Camehl).....	.35	.26
Pyle's Stories of Humble Friends.....	.50	.37	.....
Riggs's Stories from Lands of Sunshine.....	.40	.30	.....
Stokes's Ten Common Trees.....	.40	.30	.....
Turner's Our Common Friends and Foes.....	.30	.22	.....
Walker's Our Birds and Their Nestlings.....	.60	.45	.....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Patriotic and Ethical Readers			
Abbott's Adventures of A Country Boy (Johnson).....	\$0.52	\$0.39
Johnson's Story of Two Boys.....	.35	.26
Waste Not, Want Not Stories.....	.50	.37
Marden's Stories from Life.....	.45	.33
Markwick & Smith's The True Citizen.....	.60	.45
McBrien's America First.....	.64	.48
Pearson's Our Country in Poem and Prose.....	.50	.37
Richman & Wallach's Good Citizenship.....	.45	.33
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Schaffer's Bible Readings for Schools.....	.35	.26
Wight's Selections from the Bible.....	.40	.30
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Monsanto & Languellier's Practical Spanish Course. Revised.....	1.25	.93	.75
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Worman's New First Spanish Book.....	.48	.36	.29
First Spanish Book.....	.40	.30	.24
Second Spanish Book. Revised.....	.40	.30	.24
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Alarcon. El Capitan Veneno (Brownell).....	.50	.37
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Patterson's American Word Book.....	.25	.18	.15

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Rice's Rational Spelling Book:			
Part I. Boards.....	\$0.15	\$0.11	\$0.09
The Same. Cloth.....	.17	.12	.11
Part II. Boards.....	.20	.15	.12
The Same. Cloth.....	.22	.16	.14
Sheldon's Word Studies, Vertical Script Edition.....	.25	.18	.15
The Same. Slant Script Edition.....	.25	.18	.15
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Plane Trigonometry. With Tables.....	.90	.67	.54
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Crockett's Plane and Spherical Trigonometry. With Tables.....	1.25	.93	.75
The Same. Without Tables.....	1.00	.75	.60
Plane Trigonometry. With Tables.....	1.00	.75	.60
Logarithmic and Trigonometric Tables.....	1.00	.75	.60
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Appleton Arithmetic, Primary Book.....	.40	.30	.24
Appleton Arithmetic, Second Book.....	.40	.30	.24
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Firman's Progressive Lessons in English, Book I.....	.45	.33 $\frac{1}{2}$.27
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Title of Book	Ugual List Price	Lowest Wholesale Price	Lowest Exchange Price
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Adams' Elementary Commercial Geogrpahy.....	\$1.20	\$0.90	\$0.72
History			
McLaughlin & Van Tyne's History of the United States, Two Volume Edition:			
Book I.....	.60	.45	.36
Book II.....	.70	.52 $\frac{1}{2}$.42
McLaughlin & Van Tyne's History of the United States.....	1.00	.75	.60
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Southworth's Builders of Our Country, Book I.....	.65	.48 $\frac{1}{2}$.39
Southworth's Builders of Our Country, Book II.....	.65	.48 $\frac{1}{2}$.39
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Carroll & Brooks' First Reader.....	.30	.22	.18
Second Reader.....	.35	.26	.21
Third Reader.....	.40	.30	.24
Fourth Reader.....	.65	.49	.39
Fifth Reader.....	.75	.56	.45
Reader for the Fourth Grade.....	.45	.34	.27
Reader for the Fifth Grade.....	.45	.34	.27
Reader for the Sixth Grade.....	.50	.37	.30
Reader for the Seventh Grade.....	.50	.37	.30
Reader for the Eighth Grade.....	.50	.37	.30
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Baskett's Story of the Fishes.....	.80	.60
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Kipling Reader for Upper Grades.....	.60	.45
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Mawson's Winnowings for Lincoln's Birthday.....	.15	.11
Mawson's Winnowings for Washington's Birthday.....	.20	.15
McIntyre's Cave Boy of the Age of Stone.....	.40	.30
Ober's The Storied West Indies.....	.80	.60
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Playtime and Seertime.....	.35	.26 $\frac{1}{2}$
On the Farm.....	.45	.33 $\frac{1}{2}$
A River Journey.....	.60	.45
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Thomson's Bud and Bamboo.....	.35	.26
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Harold's First Discoveries.....	.30	.22 $\frac{1}{2}$
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Song Primer, Teachers Book, Cloth.	1.00	.75
Bowen—Graded Melodies for Individual Sight Singing, 7 parts, each.	.96	.72
Damon—Primary Elements of Music, Cloth.	.32	.24
Gehrken—Music Notation and Terminology, Cloth.	1.20	.90
Rix—The Junior Assembly Song Book, Cloth.	.48	.36	.28
The Junior Assembly Song Book—Teachers Book, Cloth.	1.20	.90
The Assembly Song Book, Cloth.	.72	.54	.43
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PENMANSHIP			
Hammock—The New Barnes Writing Books:			
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Dressell, Robbins & Graff—New Barnes Readers (Silent Method):			
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Shakespeare—Julius Caesar, Dawson.	.28	.21
Macbeth, Vail.	.28	.21
Merchant of Venice, Gaston.	.28	.21
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ENGLISH TO FOREIGNERS			
Price's Direct Method of Teaching English to Foreigners45	.34	.30
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Loomis' Lyric Song Book70	.53	.47
READING			
Summers Primer32	.24	.22
Summers First Reader38	.29	.26
Summers Second Reader44	.33	.30
Summers Third Reader50	.38	.34
Summers Thought Reader (Primary)32	.24	.22
Summers Teacher's Manual50	.38
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Goodwin's Course in Sewing: Book I50	.38	.38
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In One Book for Each Year. Numbers 1, 2, 3, 4, 5, 6. 56 pp. Each12	.09
Berry's Writing Books—Old Edition, 1906: Regular Edition: Books One, Two, Three, Four			
Books Five, Six, Seven08	.064
Books One, Two, Three, Four, Five, Six, Seven, Eight, Nine10	.08
Books One, Two, Three, Four, Five, Six, Seven, Eight, Nine06	.048
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GRAMMAR			
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Laurel Music Reader—W. L. Tomlins (regular edition).....	.70	.52 $\frac{1}{2}$.45 $\frac{1}{2}$
School Song Book—Osbourne McConathy.....	.65	.49	.42 $\frac{1}{2}$
Laurel Songs for Girls—M. Teresa Armitage.....	.80	.64	.56
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Laurel Unison Book for Boys—M. Teresa Armitage.....	.60	.45	.39

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Lynch American Red Cross Abridged Text Book on First Aid (General Edition).....	.30	.25
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McMurray's Language.....	.40	.30	.20
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Alexander's Child Classics Readers:			
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Primer.....	.30	.22	.15
First Reader.....	.35	.26	.17
Second Reader.....	.40	.30	.20
Third Reader.....	.50	.37	.25
Fourth Reader.....	.55	.41	.27
Fifth Reader.....	.60	.45	.30
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Cook-O'Shea-Holbrook Everyday Spelling, Book I.....	.40	.30	.20
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Aesop's Fables, Illustrated.....	.06	.048	.03
Cinderella and Little Red Riding Hood.....	.06	.048	.03
Fables and Stories.....	.06	.048	.03
Jack and the Bean Stalk and The Three Bears.....	.06	.048	.03
Memory Gems for Little Folks.....	.08	.064	.04
Primary Speaker.....	.08	.064	.04
Stories for Little Folks.....	.06	.048	.03
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Andersen's Fairy Tales.....	.06	.048	.03
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 113—Lady of the Lake—Canto 5.
 114—Lady of the Lake—Canto 6.
 181—Southey's Shorter Poems.
 182—The Lay of Virginia.
 183—The Prophecy of Capys.
 207—Frederick Douglass.
 208—Mutability of Literature—Art of Book Making—Christmas—Stage Coach. (Irving).
 209—Readings from Irving's Sketch Book.
 218—Laodamia. (Wordsworth).
 228—Snow-Bound.

LIST OF ELLIS PUBLISHING COMPANY

Battle Creek, Michigan

To be furnished f. o. b. at Battle Creek, Mich., upon order of any school board or board of education in Michigan, or upon the order of duly authorized and responsible purchasing agents of such board upon terms and prices listed below.

Title of Book	ARITHMETIC	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Model Commercial.....		\$0.69	\$0.52	\$0.35
Model Mental.....		.20	.15	.10
New Model Arithmetic (1916 Edition).....		1.09	.80	.55
Rapid Calculation (Revised Edition).....		.43	.32	.23

BOOKKEEPING

Ellis Industrial, Section 1:				
Guide.....		2.14	1.60	1.10
Business Directions.....		.40	.30	.....
Outfit of Supplies.....		2.67	2.00	.....
Ellis Industrial, Section 2:				
Outfit of Supplies.....		2.67	2.00	.....
Ellis Industrial, Section 3:				
Outfit of Supplies.....		2.67	2.00	.....
Farm Bookkeeping.....		.67	.50	.....
Journalizing Exercises.....		.10	.07	.....
Principles of Bookkeeping.....		.50	.37	.....
Modern Banking:				
Guide.....		1.00	.75	.....
Outfit of Supplies.....		2.67	2.00	.....
Tablet Method, Complete Course:				
Guide.....		1.60	1.20	.....
Outfit of Supplies.....		4.27	3.20	.....
Tablet Method, Intermediate Course:				
Guide.....		1.20	.90	.....
Outfit of Supplies.....		2.67	2.00	.....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Tablet Method, Elementary Course:			
Guide.....	\$0.87	\$0.65	.....
Outfit of Supplies.....	1.82	1.36	.....
Tablet Method, Complete less Elementary:			
Guide.....	1.00	.75	.....
Outfit of Supplies.....	3.10	2.32	.....
Tablet Method, Complete less Intermediate:			
Guide.....	.87	.65	.....
Outfit of Supplies.....	2.35	1.76	.....
Primary Course:			
Guide.....	.54	.44	.....
Outfit of Supplies.....	1.82	1.36	.....
Corporation Course:			
Guide.....	.54	.44	.....
Outfit of Supplies.....	1.28	.96	.....
BUSINESS CORRESPONDENCE			
Ellis Business Correspondence.....	.47	.35	.....
Tablet No. 1.....	.32	.24	.....
BUSINESS ENGLISH			
Effective English and Letter Writing.....	.70	.53	\$0.35
Effective English Exercise Tablet.....	.36	.27	.....
Essentials of English.....	.60	.45	.30
COMMERCIAL LAW			
Practical (Enlarged Edition).....	1.00	.75	.50
Essentials of Commercial Law.....	.62	.47	.31
PENMANSHIP			
Bayley-Greenwood Manual.....	.20	.15	.....
SPELLERS			
Ellis Rational, 1915 Edition.....	.40	.30	.20
Practical Word Book.....	.20	.15	.10

LIST OF J. B. FAUGHT

Kent, Ohio

To be furnished f. o. b. at Kent, Ohio, upon order of any school board or board of education in Michigan, or upon the order of duly authorized and responsible purchasing agents of such board upon terms and prices listed below.

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
A Mental Arithmetic for Oral Review.....			
A Mental Arithmetic for Seventh Grade.....	\$0.15	\$0.12	\$0.10
A Mental Arithmetic for Seventh and Eighth Grades.....	.15	.12	.10
Problems and Exercises for the Eighth Grade.....	.25	.20	.15
	.15	.12	.10

LIST OF A. FLANAGAN COMPANY

521 S. Wabash Ave., Chicago, Illinois

To be furnished f. o. b. at Chicago, Ill., upon order of any school board or board of education in Michigan, or upon the order of duly authorized and responsible purchasing agents of such board upon terms and prices listed below.

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
AGRICULTURE			
Nida—Elementary Agriculture.....	\$0.60	\$0.45	\$0.36
Field—The Corn Lady.....	.50	.37	.....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
COMPOSITION AND LITERATURE			
McFee—Studies in English and American Literature.....	\$1.00	.75	.60
Peterson—First Steps in English Composition.....	.40	.30	.24
DRAWING			
Graded Drawing and Construction Books:			
Books 1, 2, 3, and 4.....	.15	.11	....
Books 5, 6, 7, and 8.....	.20	.15	....
GRAMMAR			
Wallbank—Outlines and Exercises in English Grammar.....	.25	.18	....
HISTORY			
Hollands—When Michigan was New.....	.60	.45	.36
Ellis—Lives of the Presidents.....	.60	.37	....
Ensign—Outlines in United States History.....	.25	.18	....
Gibson—History of the United States.....	1.00	.75	.60
Junior History of the United States.....	.60	.45	.36
MUSIC			
Moore—Musical Gems.....	.30	.22	.18
Regulius.....	.35	.26	.21
Whybark—Child's Music Course:			
First Reader.....	.25	.18	.15
Second Reader.....	.25	.18	.15
ORTHOGRAPHY			
Winchell—Orthography, Etymology and Punctuation.....	.60	.45	.36
SPELLING			
O'Brien—Willard Word Books (Series):			
Book One.....	\$0.15	\$0.11	\$0.09
Book Two.....	.15	.11	.09
Teacher's Manual.....	.05	.04	....
SUPPLEMENTARY READERS			
<i>Nature and Science</i>			
Boyle—Outdoor Secrets.....	.35	.26	....
Cooke—Nature Myths and Stories.....	.35	.26	....
Hicks—Nature and History Stories.....	.25	.18	....
Howliston—Cat-Tails and Other Tales.....	.40	.30	....
Livingstone—Glimpses of Pioneer Life.....	.40	.30	....
Nelson-Virden—Fifty Nature Stories.....	.25	.18	....
Nature Stories for Second Grade.....	.30	.22	....
<i>Bird and Animal Tales</i>			
Cowles—Going to School in Animal Land.....	.40	.30	....
Cralk—Bow Wow and Mew Mew.....	.25	.18	....
Parker—Our Friends, The Birds.....	.50	.37	....
Sewell—Bonny Prince.....	.35	.26	....
Simmerman—Story of Two Kittens.....	.30	.22	....
Smith—Bunny Boy and Grizzly Bear.....	.25	.18	....
Bunny Bright Eyes.....	.25	.18	....
Circus Book.....	.35	.26	....
Circus Cotton-Tails (The).....	.35	.26	....
Little Bear.....	.30	.22	....
Seventeen Little Bears.....	.30	.22	....
Tale of Bunny Cotton-Tail.....	.25	.18	....
Three Little Cotton-Tails.....	.25	.18	....
<i>Readers and Story Books</i>			
Banta and Benson—Brownie Primer (The).....	.35	.26	....
Brownie and the Goblins (The).....	.35	.26	....
Ten Little Brownie Men.....	.35	.26	....
Bones—Fairy Tales from Andersen.....	.40	.30	....
Jacobs—Art and Life Primer.....	.30	.22	....
Klingensmith—Just Stories.....	.40	.30	....
Maguire—Two Little Indians.....	.30	.22	....
Nida—Ab, The Cave Man.....	.50	.37	....
Smith—Hawk Eye: An Indian Story Reader.....	.30	.22	....
Mother Goose Stories in Prose.....	.30	.22	....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Geography, Travel and Industry			
Codd—On Board a U. S. Battleship.....	\$0.50	\$0.37	.....
Library and Travel Series			
George—Nineteen Volumes, Each.....	.50	.37	.....
Alaska and Canada (George and Kern).			
China and Japan.			
Cuba and Porto Rico.			
England and Wales.			
France and Switzerland.			
Germany.			
Hawaii and the Philippines.			
Holland, Belgium and Denmark (George and Dean).			
Italy, Spain and Portugal (George and Whitcomb).			
Mexico and Central America.			
Northern Wilds (Felix J. Koch).			
Norway and Sweden.			
Russia and Austria (George and Koch).			
Scotland and Ireland (George and Whitcomb).			
South Africa and Up the East Coast (White and Smith).			
Turkey, The Balkans and Greece (George and Koch).			
Our Western Wonderland—California (Koch).			
Through the Great Southwest (Koch).			
Some Strange Places and Peoples in Our Southwestern Land (New Mexico and Arizona)—James.			
Kirby—Aunt Martha's Corner Cupboard.....	.40	.30	.....
Muller—Little People of Japan.....	.40	.30	.....
Little People of the Snow.....	.40	.30	.....
Story of Akimakoo.....	.35	.26	.....
Story of Wretched Flea: A Chinese Boy.....	.35	.26	.....
Great American Industries			
Rocheleau—Minerals.....	.50	.37	.....
Products of the Soil.....	.50	.37	.....
Manufactures.....	.50	.37	.....
Transportation.....	.60	.45	.....
Starr—Mustafa, The Egyptian Boy.....	.40	.30	.....
Famous Stories and Literature			
Conover—Evangeline.....	.25	.18	.....
Cowles—Robinson Crusoe Reader.....	.30	.22	.....
De La Rame—Dog of Flanders.....	.25	.18	.....
Nurnberg Stove.....	.25	.18	.....
Hale—Man Without a Country.....	.25	.18	.....
Stevenson—Child's Garden of Verses.....	.40	.30	.....
History and Biography			
Ellis—Lives of the Presidents.....	.50	.37	.....
McFee—American Heroes from History.....	.60	.45	.....
Mythology and Fable			
Allison—Sixteen Stories.....	.25	.18	.....
Bones—Fairy Tales from Andersen.....	.40	.30	.....
Boyle—Calendar Stories.....	.30	.22	.....
Gardner—Work that is Play (Dramatic Reader).....	.35	.26	.....
Klingensmith—Household Stories.....	.35	.26	.....
Bible Stories			
Herbst—Tales and Customs of the Ancient Hebrews.....	.35	.26	.....
Little Classic Series			
First and Second Grades:			
Aesop's Fables.....	.05	.04	.....
Bob the Cat.....	.05	.04	.....
Bunny Boy.....	.05	.04	.....
Bunny Cotton Tail Stories.....	.05	.04	.....
First and Second Grade Selections for Memorizing.....	.05	.04	.....
First Steps in Reading.....	.05	.04	.....
Grizzly Bear Stories.....	.05	.04	.....
Hiawatha and Its Author.....	.05	.04	.....
Jack and the Beanstalk.....	.05	.04	.....
Little Red Riding Hood.....	.05	.04	.....
Mr. and Mrs. Stout of Beaver Dam and How Jack Rabbit Lost His Tail.....	.05	.04	.....
Modern Fables.....	.05	.04	.....
Old Time Stories.....	.05	.04	.....
Our Little Sisters and Hiawatha.....	.05	.04	.....
Pussy Willow and Wake Robin.....	.05	.04	.....
Robinson Crusoe.....	.05	.04	.....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Stories About Animals.	\$0.05	\$0.04	.....
Susan Cotton Tail Stories.	.05	.04	.....
Stories About Animals.	.05	.04	.....
The Bitter Cress and Roses.	.05	.04	.....
The Squirrel and His Home.	.05	.04	.....
Thanksgiving Stories.	.05	.04	.....
The Story of Joseph.	.05	.04	.....
The Story of Moses.	.05	.04	.....
The Story of Two Little Rabbits.	.05	.04	.....
The Three Misses Cottontail and King Rabbit.	.05	.04	.....
The Tail of Bunny Cottontail.	.05	.04	.....
Whittier and His Snow-Bound.	.05	.04	.....
Third Grade:			
Alan's Jungle Book.	.05	.04	.....
Arthur, The Hero King.	.05	.04	.....
Beauty and the Beast.	.05	.04	.....
Christmas Stories.	.05	.04	.....
Fairy Tales.	.05	.04	.....
How Bee Martin Became King of the Birds.	.05	.04	.....
How Little Cedric Became a Knight.	.05	.04	.....
Longfellow and the Story of Hiawatha.	.05	.04	.....
Some of Our Birds.	.05	.04	.....
Stories About Birds.	.05	.04	.....
Stories from Andersen.	.05	.04	.....
Stories of Old New England.	.05	.04	.....
Stories of '76.	.05	.04	.....
Stories of Sir Launcelot.	.05	.04	.....
The Brave Sir Fair Hands.	.05	.04	.....
The Coming of the Christ-Child.	.05	.04	.....
The Golden-Rod and Aster.	.05	.04	.....
The Little Fir Tree and Other Stories from Andersen.	.05	.04	.....
The Little Story Reader.	.05	.04	.....
The Rebellion in Toy Land.	.05	.04	.....
The Spring Beauty and the Anemone.	.05	.04	.....
Fourth Grade:			
A Christmas Carol.	.05	.04	.....
A Longfellow Booklet.	.05	.04	.....
American Naval Heroes.	.05	.04	.....
Fourth and Fifth Grade Selections for Memorizing.	.05	.04	.....
How Canada was Discovered and Settled.	.05	.04	.....
Legends of the Rhineland.	.05	.04	.....
Miss Alcott's Boys.	.05	.04	.....
Miss Alcott's Girls.	.05	.04	.....
Our Pilgrim Forefathers.	.05	.04	.....
The Blackbird Family.	.05	.04	.....
The Cary Systers.	.05	.04	.....
The Crow, the Raven and the Kingfisher.	.05	.04	.....
The Doll's Calendar.	.05	.04	.....
The Norse Seaman and Christopher Columbus.	.05	.04	.....
The Story of Daniel Boone.	.05	.04	.....
The Story of Franklin.	.05	.04	.....
The Story of Grace Darling and Florence Nightingale.	.05	.04	.....
The Story of Lincoln.	.05	.04	.....
The Story of the Revolution.	.05	.04	.....
The Story of Washington.	.05	.04	.....
Fifth Grade—Father Marquette.	.05	.04	.....
Heroes of Industry.	.05	.04	.....
The Discovery of America.	.05	.04	.....
The Miraculous Pitcher.	.05	.04	.....
The Shepherd Psalm.	.05	.04	.....
The Story of Electricity.	.05	.04	.....
The Story of Jeanne (Joan) D'Arc.	.05	.04	.....
The Story of La Salle.	.05	.04	.....
William McKinley.	.05	.04	.....
Sixth Grade:			
Rab and His Friends.	.05	.04	.....
Sixth Grade Selections for Memorizing.	.05	.04	.....
The Courtship of Miles Standish.	.05	.04	.....
The Great Stone Face.	.05	.04	.....
The King of the Golden River.	.05	.04	.....
The Legend of Sleepy Hollow.	.05	.04	.....
The Pied Piper of Hamelin and Other Poems.	.05	.04	.....
The Snow-Image.	.05	.04	.....
Seventh Grade:			
Enoch Arden.	.05	.04	.....
Evangeline.	.05	.04	.....
Rip Van Winkle and Author's Account of Himself.	.05	.04	.....
Selected Poems from Thomas Moore.	.05	.04	.....
Seventh Grade Selections for Memorizing.	.05	.04	.....
Snow-Bound and the Corn Song.	.05	.04	.....
Thanatospisis and Other Poems.	.05	.04	.....
The Song of Hiawatha—Abridged.	.05	.04	.....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Eighth Grade:			
Eighth Grade Selections for Memorizing.....	\$0.05	\$0.04	.....
Sohrab and Rustum.....	.05	.04	.....
Speeches by Lincoln.....	.05	.04	.....
The Cotter's Saturday Night and Other Poems.....	.05	.04	.....
The Deserted Village.....	.05	.04	.....
The Magna Charta.....	.05	.04	.....
The Rime of the Ancient Mariner.....	.05	.04	.....
The Vision of Sir Launfal and Other Poems.....	.05	.04	.....
Three Selections from Washington Irving.....	.05	.04	.....
Classic Series			
First and Second Grades:			
Bow Wow and Mew Mew.....	.12	.09	.....
Third and Fourth Grades:			
A Story of Acadia.....	.12	.09	.....
Duke.....	.12	.09	.....
The Story of Longfellow.....	.12	.09	.....
The Strike at Shane's.....	.12	.09	.....
Fifth, Sixth and Seventh Grades:			
A Christmas Carol.....	.12	.09	.....
A Dog of Flanders.....	.12	.09	.....
Stories of Famous Musicians.....	.12	.09	.....
The Courtship of Miles Standish and The Building of the Ship.....	.12	.09	.....
The Man Without a Country.....	.12	.09	.....
The Nurnberg Stove.....	.12	.09	.....
The Song of Hiawatha.....	.12	.09	.....
The Story of King Arthur.....	.12	.09	.....
Seventh and Higher Grades:			
Evangeline.....	.12	.09	.....
Hamlet.....	.12	.09	.....
Julius Caesar.....	.12	.09	.....
Lays of Ancient Rome.....	.12	.09	.....
Macbeth.....	.12	.09	.....
Selections from the Sketch Book.....	.12	.09	.....
Tales of a Wayside Inn.....	.12	.09	.....
The Cricket on the Hearth.....	.12	.09	.....
The Gold-Bug and Other Selections.....	.12	.09	.....
The Lady of the Lake.....	.12	.09	.....
The Lay of the Last Minstrel.....	.12	.09	.....
The Merchant of Venice.....	.12	.09	.....
The Princess.....	.12	.09	.....
The Tempest.....	.12	.09	.....
Classic Series (Cloth Bound)			
Fifth, Sixth and Seventh Grades:			
A Christmas Carol.....	.25	.18	.....
A Dog of Flanders.....	.25	.18	.....
The Courtship of Miles Standish and the Building of the Ship.....	.25	.18	.....
The Man Without a Country.....	.25	.18	.....
The Nurnberg Stove.....	.25	.18	.....
The Song of Hiawatha.....	.25	.18	.....
Seventh and Higher Grades:			
Evangeline.....	.25	.18	.....
Hamlet.....	.25	.18	.....
Julius Caesar.....	.25	.18	.....
Lays of Ancient Rome.....	.25	.18	.....
Macbeth.....	.25	.18	.....
Selections from the Sketch Book.....	.25	.18	.....
Tales of a Wayside Inn.....	.25	.18	.....
The Gold-Bug and Other Selections.....	.25	.18	.....
The Lady of the Lake.....	.25	.18	.....
The Lay of the Last Minstrel.....	.25	.18	.....
The Merchant of Venice.....	.25	.18	.....
The Princess.....	.25	.18	.....
The Story of King Arthur.....	.25	.18	.....
The Tempest.....	.25	.18	.....

LIST OF FUNK & WAGNALLS COMPANY

New York, N. Y.

To be furnished f. o. b. at New York, N. Y., upon order of any school board or board of education in Michigan, or upon the order of duly authorized and responsible purchasing agents of such board upon terms and prices listed below.

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
DICTIONARIES			
Funk & Wagnalls New Standard Dictionary, full goat.....	\$17.50	\$15.75	.....
Funk & Wagnalls New Standard Dictionary, half-goat.....	14.50	13.05	.....
Funk & Wagnalls New Standard Dictionary, full sheep.....	12.00	10.80	.....
Funk & Wagnalls New Standard Dictionary, Buckram.....	12.00	10.80	.....
Funk & Wagnalls Desk Standard, half-leather, indexed.....	2.25	1.69	.....
Funk & Wagnalls High School Standard, cloth, plain.....	1.50	1.13	.....
Funk & Wagnalls High School Standard, cloth, indexed.....	1.80	1.43	.....
Funk & Wagnalls Comprehensive Standard.....	1.00	.72	.....
Funk & Wagnalls Concise Standard.....	.60	.45	.....
Cassell's French-English Dictionary, indexed.....	2.00	1.60	.....
Cassell's French-English Dictionary, plain.....	1.50	1.13	.....
Cassell's German-English Dictionary, indexed.....	2.00	1.60	.....
Cassell's German-English Dictionary, plain.....	1.50	1.13	.....
Cassell's Latin-English Dictionary, indexed.....	2.00	1.60	.....
Cassell's Latin-English Dictionary, plain.....	1.50	1.13	.....

REFERENCE AND TEXT BOOKS

Synonyms, Antonyms and Prepositions, by Fernald.....	1.50	1.13	.....
Connectives of English Speech, by Fernald.....	1.50	1.13	.....
Working Grammar of the English Language, by Fernald.....	1.50	1.13	.....
English Grammar Simplified, by Fernald.....	.75	.60	.....
Desk Book of Errors in English, by Vizetelly.....	.75	.60	.....
Preparation of Manuscript for the Printer, by Vizetelly.....	.75	.60	.....
Essentials of English Speech and Literature, by Vizetelly.....	1.50	1.20	.....
Dictionary of Simplified Spelling, by Vizetelly.....	.75	.60	.....
Twenty-five Thousand Words Frequently Mispronounced, by Vizetelly.....	1.60	1.28	.....
Encyclopedia of Social Reform, by Bliss, 1359 pp.....	7.50	6.00	.....
Encyclopedia of Practical Quotations, by Hoyt, 3,000 verified quotations, 86,000 lines concordance.....	6.00	4.80	.....
What Books to Read and How to Read, by Pryde.....	.75	.60	.....
Modern Cities, by H. M. Pollock & Wm. S. Morgan.....	1.50	1.26	.....
The Education of the Will, by Payot.....	1.50	1.20	.....
History of Socialism in the U. S., by Hilquit.....	1.50	1.20	.....
The Immigration Problem, by Jenks.....	1.75	1.40	.....
How to Speak in Public, by Kleiser.....	1.25	1.00	.....
How to Read and Declaim, by Kleiser.....	1.25	1.00	.....
How to Argue and Win, by Kleiser.....	1.25	1.00	.....
How to Develop Power and Personality, by Kleiser.....	1.25	1.00	.....
Great Speeches and How to Make Them, by Kleiser.....	1.25	1.00	.....
Humorous Hits and How to Hold an Audience, by Kleiser.....	1.00	.80	.....
Parent and Child, by Sir Oliver Lodge.....	.50	.40	.....
How to Live, by Irving Fisher. Being rules of healthful living based on modern science.....	1.00	.80	.....
The Aldus Shakespeare. Large type, copious notes and comments by Hudson, Collancz, Herford and others. 40 vols., cloth.....	.30	.22	.....
The same, leather.....	.60	.48	.....
The Exact Training of the Child, by Jacoby.....	1.50	1.20	.....

SUPPLEMENTARY READING

Treasure House Classics, each vol.....	.25	.20	.....
Approximate Grade			
The Ring of the Nibelung, by Edge.....	5th		
Stories from Grimm's Fairy Tales.....	7th		
The Greek Heroes.....	7th		
Stories from Ancient Rome, by Church.....	6th		
Stories from Ancient Greece, by Church.....	7th		
Fairy Tales for Little Folks, Vol. 1.....	3rd		
Fairy Tales for Little Folks, Vol. 2.....	3rd		
Stories of King Arthur, by Hayden.....	6th		
Fairy Tales in Other Lands.....	4th		
Cassell's New Fairy Book.....	3rd		
Stories from Andersen's Fairy Tales.....	5th		
The Pilgrim Progress, by Bunyan.....	8th		
Cricket on the Hearth, by Dickens.....	6th		

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Readings from Dickens.....	8th		
Seventeen Cats.....	3rd		
Ups and Downs of a Donkey's Life.....	6th		
The Book of Pets, by Browne.....	4th		
The Adventures of an Exmoor Pony.....	4th		
Mac: A True Dog Story.....	5th		
The Child's Bible Narrative, Book One.....	6th		
The Child's Bible Narrative, Book Two.....	6th		
The Child's Bible Narrative, Book Three.....	6th		
The Swiss Family Robinson, in words of one syllable.....	4th and 5th		
Robinson Crusoe, in words of one syllable.....	4th		
Sinbad the Sailor, in words of one syllable, by Edge.....	3rd		
Reynard the Fox, in words of one syllable.....	2nd		
Aesop's Fables, in words of one syllable.....	2nd		
Gulliver's Travels, in words of one syllable.....	4th		
Trees and Shrubs, by Buckley.....	8th		
Wild Life in Woods and Fields, by Buckley.....	4th		
Insect Life, by Buckley.....	5th		
By Pond and River, by Buckley.....	3rd		
Plant Life in Field and Garden, by Buckley.....	7th		
Birds of the Air, by Buckley.....	7th		
Insect Workers, by Claxton.....	\$0.50	\$0.38	....

LIST OF GINN AND COMPANY

2301-2311 Prairie Avenue, Chicago, Illinois

To be furnished f. o. b. at Chicago, Ill., upon order of any school board or board of education in Michigan, or upon the order of duly authorized and responsible purchasing agents of such board upon terms and prices listed below.

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
BOOKS FOR COMMON SCHOOLS			
Agriculture			
Burkett, Stevens & Hill—Agriculture for Beginners.....	\$0.75	\$0.56	\$0.45
Burkett, Stevens & Hill—Agriculture for Beginners, Revised.....	.80	.60	.48
Arithmetic			
Calfee—Rural Arithmetic.....	.30	.22	.18
Cobb—Busy Builders' Book.....	.30	.22	.18
Prince—Arithmetic by Grades, Books One to Eight, each.....	.20	.15	.12
Smith—Primary Arithmetic.....	.35	.26	.21
Smith—Intermediate Arithmetic.....	.40	.30	.24
Smith—Advanced Arithmetic.....	.45	.33	.27
Smith—Practical Arithmetic.....	.65	.48	.39
Smith—Grammar School Arithmetic.....	.60	.45	.36
Wentworth—Elementary Arithmetic.....	.30	.22	.18
Wentworth—Practical Arithmetic.....	.65	.48	.39
Wentworth—Mental Arithmetic.....	.30	.22	.18
Wentworth-Smith—Essentials of Arithmetic:			
Primary Book.....	.36	.27	.22
Intermediate Book.....	.40	.30	.24
Advanced Book.....	.45	.33	.27
Grammar School Book.....	.65	.48	.39
Wentworth-Smith—Elementary Arithmetic (New).....	.35	.26	.21
Wentworth-Smith—Complete Arithmetic, Part One.....	.40	.30	.24
Wentworth-Smith—Complete Arithmetic, Part Two.....	.40	.30	.24
Wentworth-Smith—Complete Arithmetic, Parts One and Two (in one volume).....	.60	.45	.36
Wentworth-Smith—Oral Arithmetic.....	.35	.26	.21
Wentworth-Smith—Work and Play With Numbers.....	.35	.26	.21
Wentworth-Smith—Shields—City Arithmetics:			
Grade One.....	.36	.27	.22
Grade Two.....	.36	.27	.22
Grade Three.....	.36	.27	.22
Grade Four.....	.36	.27	.22
Grade Five.....	.36	.27	.22
Grade Six.....	.36	.27	.22
Grade Seven.....	.40	.30	.24
Grade Eight.....	.40	.30	.24

DEPARTMENT OF PUBLIC INSTRUCTION

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
CIVICS			
Dawes—How we Are Governed.....	\$1.00	\$0.75	\$0.60
Hill—Lessons for Junior Citizens.....	.50	.37	.30
Macy—First Lessons in Civil Government.....	.60	.45	.36
GEOGRAPHY			
Frye—First Steps in Geography.....	.65	.48	.39
Frye—First Steps in Geography, Parts One and Two, Each.....	.45	.33	.27
Frye—Grammar School Geography.....	1.25	.93	.75
Frye—Grammar School Geography, Parts One and Two, Each.....	.80	.60	.48
Frye—Elements of Geography.....	.65	.48	.39
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Blodgett—Second Reader		.35	.26	.21
Blodgett—Third Reader		.45	.33	.27
Blodgett—Fourth Reader		.65	.48	.39
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Cyr—Primer		.24	.18	.14
Cyr—First Reader		.28	.21	.17
Cyr—Second Reader		.36	.27	.22
Cyr—Third Reader		.50	.37	.30
Cyr—Fourth Reader		.60	.45	.36
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Fassett—Beacon First Reader		.35	.26	.21
Fassett—Introductory Second Reader		.36	.27	.22
Fassett—Second Reader		.40	.30	.24
Fassett—Third Reader		.50	.37	.30
Fassett—Fourth Reader		.64	.48	.38
Fassett—The Beacon Phonetic and Reading Charts, Complete with Holder		6.00	4.50	..
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Finch—First Reader		.30	.22	.18
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Jones—Second Reader		.35	.26	.21
Jones—Third Reader		.45	.33	.27
Jones—Fourth Reader		.65	.48	.39
Jones—Fifth Reader		.75	.56	.45
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Book Two		.35	.26	.21
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Wade and Sylvester—First Reader		.35	.26	.21
Wade and Sylvester—Second Reader		.40	.30	.24
Wade and Sylvester—Third Reader		.45	.33	.27
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Flowers and Their Friends.	.50	.37	...
Newell—Outlines of Lessons in Botany:			
Part One, From Seed to Leaf.	.50	.37	...
Part Two, Flower and Fruit.	.80	.60	...

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Part Two, Flower and Fruit.....	.60	.45
Noyes and Ray—Little Plays for Little People.....	.35	.26
Patri—Pinocchio in Africa (Cherubini).....	.40	.30
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Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
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Shaylor—Book of Alphabets, per dozen.....	1.00	.75
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German			
Gronow—Für Kleine Leute.....	.60	.45	\$0.36

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Agriculture—Supplementary

Hood—Laboratory Manual of Horticulture.....	1.00	.75
Sell—Agricultural Laboratory Manual—Soils.....	.35	.26

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Hawkes, Luby and Touton—Complete School Algebra.....	1.25	.93	.75
Smith—Algebra for Beginners.....	.50	.37	.30
Wentworth—New School Algebra.....	1.12	.84	.67
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Wentworth—Elementary Algebra.....	1.12	.84	.67
Wentworth-Smith—Academic Algebra.....	1.20	.90	.72
Wentworth-Smith—School Algebra Book I.....	.90	.67	.54
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Part II, Examination Manual.....	.35	.26
Wentworth and Hill—Exercises in Algebra, Complete.....	.70	.52

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Part II, Examination Manual.....	.35	.26
Wentworth and Hill—Exercises in Arithmetic, Complete.....	.80	.60

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
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Young—Lessons in Astronomy, Revised.....	1.25	.93	.75
Young—Uranography.....	.30	.22
Botany			
Bergen—Elements of Botany, Revised.....	1.30	.97	.78
Bergen—Elements of Botany, Revised, without Key and Flora.....	1.00	.75	.60
Bergen—Key and Flora for Northern and Central States.....	.40	.30
Bergen—Essentials of Botany.....	1.50	1.12	.90
Bergen—Essentials of Botany, without Key and Flora.....	1.20	.90	.72
Bergen—Foundations of Botany.....	1.50	1.12	.90
Bergen—Foundations of Botany, without Key and Flora.....	1.20	.90	.72
Bergen and Caldwell—Introduction to Botany.....	1.40	1.05	.84
Bergen and Caldwell—Introduction to Botany, without Key and Flora.....	1.15	.86	.69
Bergen and Caldwell—Practical Botany.....	1.30	.97	.78
Bergen—Botany Notebook (Cloth Edition).....	.45	.33
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Clute—Laboratory Botany.....	.75	.56
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Frye and Riggs—Laboratory Exercises in Elementary Botany.....	.60	.45
Meier—Plant Study, Revised.....	.75	.56
Meier—Herbarium and Plant Description (Cloth Edition).....	.60	.45
Meier—Herbarium and Plant Description (Biflex Binder Edition).....	.65	.48
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McPherson and Henderson—Laboratory Exercises for First Course in Chemistry, Biflex Binder Edition.....	.60	.45
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Ostwald and Morse—Elementary Modern Chemistry.....	1.00	.75	.60
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Anderson—American Phonography.....	1.20	.90	.72
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Miner—Bookkeeping, Introductory Course.....	.90	.67	.54
Miner—Bookkeeping, Introductory and Intermediate Course.....	1.20	.90	.72
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Moore and Miner—Accounting and Business Practice (Complete Course).....	1.40	1.05	.84

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Moore and Miner—Corporation Accounting and Banking.....	\$0.80	\$0.60	\$0.48
Moore and Miner—Blanks to Accompany Accounting and Business Practice:			
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Scott and Denney—Rhetoric Tablet I	.15	.11
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Shakespeare—New Hudson (Flexible)—As You Like It; Coriolanus; Hamlet; Henry V; Julius Caesar; King John; King Lear; Macbeth; Midsummer Night's Dream; Much Ado About Nothing; Merchant of Venice; Richard III; Romeo and Juliet; The Tempest; and Twelfth Night; Each	.30	.22
Shakespeare—(Hudson School Shakespeare) (23 Volumes, cloth)—Midsummer Night's Dream; Merchant of Venice; Much Ado About Nothing; As You Like It; King John; Richard the Second; Richard the Third; Henry the Fourth, Part I; Henry the Fourth, Part II; Henry the Fifth; Henry the Eighth; Romeo and Juliet; Julius Caesar; Hamlet; King Lear; Macbeth; Antony and Cleopatra; Othello; Cymbeline; Coriolanus; Twelfth Night; Winter's Tale; Each	.30	.22
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Browning, Elizabeth Barrett—Selections	.30	.22
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Caldwell, Eikenberry and Pieper—Laboratory Manual for General Science, Cloth Edition	.50	.37
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Harmonson—French Verb Forms	.35	.26
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Aldrich and Foster—French Readers	.50	.37
Bruce—Exercises in French Composition	.35	.26
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Racine—Andromaque.....	.40	.30
Renard—Trois Contes de Noël.....	.15	.11
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Vreeland and Michaud—Anthology of French Prose and Poetry.....	1.40	1.05
Spiers—Manual of Elementary French.....	.50	.37
Spiers—Exercises on Manual of Elementary French.....	.50	.37
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Norton—Elements of Geology.....	1.40	1.05	\$0.84
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Beman and Smith—New Plane and Solid Geometry.....	1.25	.93	.75
Beman and Smith—New Plane Geometry.....	.75	.56	.45
Beman and Smith—Solid Geometry.....	.75	.56	.45
Betz and Webb—Plane Geometry.....	1.00	.75	.60
Betz and Webb—Solid Geometry.....	.75	.56	.45
Betz and Webb—Plane and Solid Geometry.....	1.36	1.01	.81
Wentworth—Plane and Solid Geometry.....	1.25	.93	.75
Wentworth—Plane Geometry.....	.75	.56	.45
Wentworth—Solid Geometry.....	.75	.56	.45
Wentworth—Plane and Solid Geometry and Plane Trigonometry.....	1.40	1.05	.84
Wentworth and Hill—First Steps in Geometry.....	.60	.45	.36
Wentworth-Smith—Plane and Solid Geometry.....	1.30	.97	.78
Wentworth-Smith—Plane Geometry.....	.80	.60	.48
Wentworth-Smith—Solid Geometry.....	.75	.56	.45
Geometry—Supplementary			
Beman and Smith—Geometry Tablet for Written Exercises.....	.15	.11
Morrison—Geometry Notebook.....	.65	.48
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Bernhardt—Course in German Composition.....	.90	.67	.54
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Chiles—German Prose Composition.....	.60	.45	.36
Collar—First Year German.....	1.00	.75	.60
Duerr—Essentials of German Grammar.....	.80	.60	.48
Gronow—Jung Deutschland.....	.90	.67	.54
Gronow—Geschichte und Sage.....	.90	.67	.54
Hart and Leonard—Brief German Grammar.....	.90	.67	.54
Martini—First German Reader.....	.70	.52	.42
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Seeligman—Altes und Neues, Revised.....	.35	.26	.21
Stein—German Exercises, Book I.....	.40	.30	.24
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Stein—German Exercises, Book II, with Commercial Exercises.....	.50	.37	.30
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Dippold—Scientific German Reader, Revised.....	1.00	.75
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Hempel—Easiest German Reader for Learners.....	.40	.30
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Baumbach—Marchen und Gedichte.....	.45	.33
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Frenssen—Gravelotte.....	.25	.18

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Fulda—Der Talisman	.45	.33
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Hauff—Tales	.50	.37
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Scheffel—Der Trompeter von Säkkingen	.90	.67
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Schiller—Maria Stuart	.75	.56
Schiller—Wilhelm Tell, with Vocabulary	.70	.52
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Super—Elementary German Reader	.40	.30
Thiergen—Am duetschen Herde	.50	.37
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Volkmann—Leander—Der Traumereien	.40	.30
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Müller and Wenckebach—Glück Auf	.60	.45

Greek

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White—First Greek Book	1.25	.93	\$0.75
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History

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Breasted—Short Ancient History	1.10	.82	.66
Cheyney—Short History of England	1.40	1.05	.84
Leadbetter—Ancient History Outlines and Studies	.40	.30	....
Leadbetter—General History Outlines and Studies	.40	.30	....
Leadbetter—Mediaeval and Modern History Outlines and Studies	.40	.30	....
Montgomery—Student's American History	1.40	1.05	.84
Montgomery—English History	1.12	.84	.67
Montgomery—English History, Revised	1.20	.90	.72
Montgomery—French History	1.12	.84	.67
Muzzey—American History	1.50	1.12	.90
Myers—Ancient History, Revised	1.50	1.12	.90
Myers—Ancient History, Second Revised	1.50	1.12	.90
Myers—Eastern Nations and Greece, Revised	1.00	.75	.60
Myers—History of Rome, Revised	1.00	.75	.60
Myers—History of Greece	1.25	.93	.75
Myers—Rome: Its Rise and Fall	1.25	.93	.75
Myers—General History, Revised	1.50	1.12	.90
Myers—Short History of Ancient Times	1.10	.82	.66
Myers—Mediaeval and Modern History, Revised	1.50	1.12	.90
Myers—Outlines of Nineteenth Century History	.75	.56	.45
Myers—The Middle Ages	1.10	.82	.66
Myers—Short History of Mediaeval and Modern Times	1.10	.82	.66

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Myers—The Modern Ages.	\$1.25	\$0.93	\$0.75
Robinson—An Introduction to the History of Western Europe, Complete.	1.60	1.20	.96
In two volumes:			
Volume I.	1.00	.75	.60
Volume II.	1.00	.75	.60
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34—Taylor's Stories from Grimm (paper).	.05	.04
C34—Taylor's Stories from Grimm (cloth).	.10	.08
60—Bush's Children of the Northland (Eskimo) (paper).	.05	.04
C60—Bush's Children of the Northland (Eskimo) (cloth).	.10	.08
265—Bush's Four Little Discoverers in Panama (paper).	.05	.04
C265—Bush's Four Little Discoverers in Panama (cloth).	.10	.08
114—Bush's Great European Cities, 1 (London and Paris) (paper).	.05	.04
115—Bush's Great European Cities, 2 (Rome and Berlin) (cloth).	.10	.08
168—Bush's Great European Cities, 3 (St. Petersburg and Constantinople) (paper).	.05	.04
246—Griffis' What I Saw in Japan (paper).	.05	.04
C246—Griffis' What I Saw in Japan (cloth).	.10	.08
285—Nida's Story of Panama and the Canal (paper).	.05	.04
247—Paulson's The Chinese and Their Country (paper).	.05	.04
C247—Paulson's The Chinese and Their Country (cloth).	.10	.08

History

64—Baker's Child Life in the Colonies, 1 (New Amsterdam) (paper).	.05	.04	.....
65—Baker's Child Life in the Colonies, 2 (Rome and Berlin) (paper).	.05	.04	.....
66—Baker's Child Life in the Colonies, 3 (paper).	.05	.04	.....
178—Baker's Story of Lexington and Bunker Hill (paper).	.05	.04	.....
56—Bush's Indian Children Tales (paper).	.05	.04	.....
179—Bush's Story of the Flag (paper).	.05	.04	.....
C179—Bush's Story of the Flag (cloth).	.10	.08	.....
189—Bush's Stories of Heroism (paper).	.05	.04	.....
C189—Bush's Stories of Heroism (cloth).	.10	.08	.....
508—Buskett's Story of Florida (paper).	.05	.04	.....
512—Clem's Story of Indiana (paper).	.05	.04	.....
509—Derry's Story of Georgia (paper).	.05	.04	.....
105—Douglas' Story of Canada (paper).	.05	.04	.....
515—Eubank's Story of Kentucky (paper).	.05	.04	.....
16—Explorations of the Northwest (paper).	.05	.04	.....
533—Galbreath's Story of Ohio (paper).	.05	.04	.....
97—Hanson's Story of the Norsemen (paper).	.05	.04	.....
209—Herndon's Lewis and Clark Expedition (paper).	.05	.04	.....
C209—Herndon's Lewis and Clark Expedition (cloth).	.10	.08	.....
528—Hutchinson's Story of New Jersey (paper).	.05	.04	.....
536—Marsh's Story of Pennsylvania (paper).	.05	.04	.....
80—McBride's Story of the Cabots (paper).	.05	.04	.....
59—McCabe's Story of the Boston Tea Party (paper).	.05	.04	.....
C59—McCabe's Story of the Boston Tea Party (cloth).	.10	.08	.....
163—Bush's Story of Courage (paper).	.05	.04	.....
43—McCabe's Story of the Mayflower (paper).	.05	.04	.....
106—McCabe's Story of Mexico (paper).	.05	.04	.....
C106—McCabe's Story of Mexico (cloth).	.10	.08	.....
83—McCabe's Story of Printing (paper).	.05	.04	.....
68—McCabe's Stories of the Revolution, 1 (Ethan Allen and the Green Mountain Boys) (paper).	.05	.04	.....
69—McCabe's Stories of the Revolution, 2 (Around Philadelphia) (paper).	.05	.04	.....
70—McCabe's Story of the Revolution, 3 (Marion, the Swamp Fox) (paper).	.05	.04	.....
144—McCabe's Story of Steam (paper).	.05	.04	.....
62—McFee's Children of the South Lands, 1 (Florida, Cuba, Porto Rico) (paper).	.05	.04	.....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
63—McFee's Children of the South Lands, 2 (Africa, Hawaii, The Philippines) (paper).....	.30 .05	\$0 .04	.....
513—McFee's Story of Iowa (paper).....	.05	.04	.....
185—Mead's Story of the First Crusade (paper).....	.05	.04	.....
525—Mears, Louise W. The Story of Nebraska (paper).....	.05	.04	.....
C525—Mears, Louise W. The Story of Nebraska (cloth).....	.10	.08	.....
540—Overall, The Story of Tennessee (paper).....	.05	.04	.....
C540—Overall, The Story of Tennessee (cloth).....	.10	.08	.....
21—Power's Story of the Pilgrims (paper).....	.05	.04	.....
C21—Power's Story of the Pilgrims (cloth).....	.10	.08	.....
32—Reiter's Patriotic Stories (Story of the Flag—Story of Washington, etc.) (paper).....	.05	.04	.....
C32—Reiter's Patriotic Stories (Story of the Flag—Story of Washington, etc.) (cloth).....	.10	.08	.....
78—Reiter's Stories of the Backwoods (paper).....	.05	.04	.....
520—Skinner's Story of Michigan (paper).....	.05	.04	.....
521—Skinner's Story of Minnesota (paper).....	.05	.04	.....
547—Skinner's Story of Wisconsin (paper).....	.05	.04	.....
511—Smith's Story of Illinois (paper).....	.05	.04	.....
546—Shawkey's Story of West Virginia (paper).....	.05	.04	.....
287—Tillinghast's Life in Colonial Days (paper).....	.05	.04	.....
C180—Tristram's Heroes of the Revolution (paper).....	.05	.04	.....
180—Tristram's Heroes of the Revolution (cloth).....	.10	.08	.....
286—Washington's Story of Slavery (paper).....	.05	.04	.....
C286—Washington's Story of Slavery (cloth).....	.10	.08	.....
248—White's Makers of European History (paper).....	.05	.04	.....
C248—White's Makers of European History (cloth).....	.10	.08	.....
542—Young's Story of Utah (paper).....	.05	.04	.....
Industry			
77—Brown's Story of Cotton (paper).....	.05	.04	.....
C77—Brown's Story of Cotton (cloth).....	.10	.08	.....
93—Brown's Story of Silk (paper).....	.05	.04	.....
C93—Brown's Story of Silk (cloth).....	.10	.08	.....
96—Brown's What We Drink (tea, coffee and cocoa) (paper).....	.05	.04	.....
267—Bush's The Story of Wheels (paper).....	.05	.04	.....
253—Galbreath, Story of the Aeroplane (paper).....	.05	.04	.....
286—Griffis, The Story of Belgium (paper).....	.05	.04	.....
C266—Griffis, The Story of Belgium (cloth).....	.10	.08	.....
78—Halifax's Story of Wheat (paper).....	.05	.04	.....
52—Hanson's Story of Glass (paper).....	.05	.04	.....
133—Kirby's Aunt Martha's Corner Cupboard, Part I (Story of Tea and the Teacup) (paper).....	.05	.04	.....
137—Kirby's Aunt Martha's Corner Cupboard, Part 2 (Story of Sugar, Coffee and Salt) (paper).....	.05	.04	.....
138—Kirby's Aunt Martha's Corner Cupboard, Part 3 (Story of Sugar, Currants and Honey) (paper).....	.05	.04	.....
39—Mayne's Little Wood Friends (paper).....	.05	.04	.....
51—Mayne's Story of Flax (paper).....	.05	.04	.....
41—Mayne's Story of Wool (paper).....	.05	.04	.....
100—McFee's Gifts of the Forest (Rubber, Cinchona, Raisins, etc.) (paper).....	.05	.04	.....
C109—McFee's Gifts of the Forest (cloth).....	.10	.08	.....
75—McKane's Story of Coal (paper).....	.05	.04	.....
94—Reiter's Story of Sugar (paper).....	.05	.04	.....
Literature			
221—Addison's Sir Roger de Coverley Papers (paper).....	.05	.04	.....
22—Brown's Rab and His Friends (paper).....	.05	.04	.....
C22—Brown's Rab and His Friends (cloth).....	.10	.08	.....
122—Browning's The Pied Piper of Hamelin (paper).....	.05	.04	.....
C122—Browning's The Pied Piper of Hamelin (cloth).....	.10	.08	.....
119—Bryant's Thanatopsis (paper).....	.05	.04	.....
C119—Bryant's Thanatopsis (cloth).....	.10	.08	.....
19—Burns' Cotter's Saturday Night (paper).....	.05	.04	.....
C19—Burns' Cotter's Saturday Night (cloth).....	.10	.08	.....
212—Bush's Story of Robin Hood (paper).....	.05	.04	.....
C212—Bush's Story of Robin Hood (cloth).....	.10	.08	.....
67—Bush's Story of Robinson Crusoe (paper).....	.05	.04	.....
C67—Bush's Story of Robinson Crusoe (cloth).....	.10	.08	.....
264—Bush's Story of Don Quixote (paper).....	.05	.04	.....
153—Byron's Prisoner of Chillon and Other Poems (paper).....	.05	.04	.....
201—Carroll's Alice's First Adventures in Wonderland (paper).....	.05	.04	.....
C201—Carroll's Alice's First Adventures in Wonderland (cloth).....	.10	.08	.....
202—Carroll's Alice's Further Adventures in Wonderland (paper).....	.05	.04	.....
C202—Carroll's Alice's Further Adventures in Wonderland (cloth).....	.10	.08	.....
242—Church's Story of Aeneid (paper).....	.05	.04	.....
241—Church's Story of Iliad (paper).....	.05	.04	.....
126—Coleridge's Rime of the Ancient Mariner (paper).....	.05	.04	.....
C126—Coleridge's Rime of the Ancient Mariner (cloth).....	.10	.08	.....
72—Craik's Bow Wow and Mew Mew (paper).....	.05	.04	.....
C72—Craik's Bow Wow and Mew Mew (cloth).....	.10	.08
206—Cranston's Picture Study Stories for Little Children (paper).....	.05	.04

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Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
284—Dickens, The Story of Little Nell (Retold by E. M. Smith) (paper)	\$0.05	\$0.04	.....
199—Ewing's Jackanapes (paper).....	.05	.04	.....
C199—Ewing's Jackanapes (cloth).....	.10	.08	.....
104—Faxon's Mother Goose Reader (paper).....	.05	.04	.....
C104—Faxon's Mother Goose Reader (cloth).....	.10	.08	.....
233—Faxon's Poems Worth Knowing, Book 1 (paper).....	.05	.04	.....
C233—Faxon's Poems Worth Knowing, Book 1 (cloth).....	.10	.08	.....
234—Faxon's Poems Worth Knowing, Book 2 (paper).....	.05	.04	.....
C234—Faxon's Poems Worth Knowing, Book 2 (cloth).....	.10	.08	.....
235—Faxon's Poems Worth Knowing, Book 3 (paper).....	.05	.04	.....
C235—Faxon's Poems Worth Knowing, Book 3 (cloth).....	.10	.08	.....
236—Faxon's Poems Worth Knowing, Book 4 (paper).....	.05	.04	.....
C236—Faxon's Poems Worth Knowing, Book 4 (cloth).....	.10	.08	.....
230—Faxon's Rhyme and Jingle Reader for Beginners (paper).....	.05	.04	.....
C230—Faxon's Rhyme and Jingle Reader for Beginners (cloth).....	.10	.08	.....
255—Feltes, Chinese Fables and Stories (paper).....	.05	.04	.....
23—Goldsmith's The Deserted Village (paper).....	.05	.04	.....
C23—Goldsmith's The Deserted Village (cloth).....	.10	.08	.....
35—Goldsmith's Goody Two Shoes (paper).....	.05	.04	.....
C35—Goldsmith's Goody Two Shoes (cloth).....	.10	.08	.....
186—Grimes' Heroes from King Arthur (paper).....	.05	.04	.....
C186—Grimes' Heroes from King Arthur (cloth).....	.10	.08	.....
231—Grimes' The Oregon Trail (paper).....	.05	.04	.....
C231—Grimes' The Oregon Trail (cloth).....	.10	.08	.....
192—Grimes' Story of Jean Valjean (paper).....	.05	.04	.....
C192—Grimes' Story of Jean Valjean (cloth).....	.10	.08	.....
127—Gray's Elegy and Other Poems (paper).....	.05	.04	.....
256—Grimes' Bolo the Cave Boy (paper).....	.05	.04	.....
C256—Grimes' Bolo the Cave Boy (cloth).....	.10	.08	.....
172—Grimes' Labu The Little Lake Dweller (paper).....	.05	.04	.....
C172—Grimes' Labu The Little Lake Dweller (cloth).....	.10	.08	.....
257—Grimes' Kwasa, The Cliff Dweller (paper).....	.05	.04	.....
C257—Grimes' Kwasa The Cliff Dweller (cloth).....	.10	.08	.....
173—Grimes' Tara of the Tents (paper).....	.05	.04	.....
C173—Grimes' Tara of the Tents (cloth).....	.10	.08	.....
171—Grimes' Tolmi of the Treetops (paper).....	.05	.04	.....
C171—Grimes' Tolmi of the Treetops (cloth).....	.10	.08	.....
149—Hale's Man Without a Country (paper).....	.05	.04	.....
C149—Hale's Man Without a Country (cloth).....	.10	.08	.....
147—Hallock's Story of King Arthur as told by Tennyson (paper).....	.05	.04	.....
C147—Hallock's Story of King Arthur as told by Tennyson (cloth).....	.10	.08	.....
118—Hawthorne's A Tale of the White Hills and other stories (paper).....	.05	.04	.....
113—Hawthorne's Little Daffydowndilly and other stories (paper).....	.05	.04	.....
9—Hawthorne's The Golden Touch (paper).....	.05	.04	.....
C9—Hawthorne's The Golden Touch (cloth).....	.10	.08	.....
211—Hawthorne's The Golden Fleece (paper).....	.05	.04	.....
196—Hawthorne's The Gray Champion (paper).....	.05	.04	.....
161—Hawthorne's The Great Carbuncle, Mr. Higgenbotham's Castrophe, Snowflakes (paper).....	.05	.04	.....
20—Hawthorne's The Great Stone Face (paper).....	.05	.04	.....
C20—Hawthorne's The Great Stone Face (cloth).....	.10	.08	.....
28—Hawthorne's The Minotaur (paper).....	.05	.04	.....
25—Hawthorne's The Miraculous Pitcher (paper).....	.05	.04	.....
C25—Hawthorne's The Miraculous Pitcher (cloth).....	.10	.08	.....
162—Hawthorne's The Pygmies (paper).....	.05	.04	.....
10—Hawthorne's The Snow Image (paper).....	.05	.04	.....
24—Hawthorne's Three Golden Apples (paper).....	.05	.04	.....
C24—Hawthorne's Three Golden Apples (cloth).....	.10	.08	.....
108—Hawthorne's History in Verse (paper).....	.05	.04	.....
220—Hushower's Story of the Christ Child (paper).....	.05	.04	.....
251—Hellig's The Story of Language and Literature (paper).....	.05	.04	.....
C251—Hellig's The Story of Language and Literature (cloth).....	.10	.08	.....
252—Hugo's Battle of Waterloo (paper).....	.05	.04	.....
C252—Hugo's Battle of Waterloo (cloth).....	.10	.08	.....
12—Irving's Legend of Sleepy Hollow (paper).....	.05	.04	.....
C12—Irving's Legend of Sleepy Hollow (cloth).....	.10	.08	.....
11—Irving's Rip Van Winkle (paper).....	.05	.04	.....
C11—Irving's Rip Van Winkle (cloth).....	.10	.08	.....
193—Irving's Selections from the Sketch Book (paper).....	.05	.04	.....
214—Irving's More Selections from the Sketch Book (paper).....	.05	.04	.....
208—Keary's Heroes of Asgard (paper).....	.05	.04	.....
222—Kingsley's Greek Heroes, Part 1 (The Story of Perseus) (paper).....	.05	.04	.....
223—Kingsley's Greek Heroes, Part 2 (The Story of Theseus) (paper).....	.05	.04	.....
111—Kingsley's Water Babies (paper).....	.05	.04	.....
238—Lamb's Adventures of Ulysses, Part 1 (paper).....	.05	.04	.....
239—Lamb's Adventures of Ulysses, Part 2 (paper).....	.05	.04	.....
216—Lamb's Tales from Shakespeare (paper).....	.05	.04	.....
C216—Lamb's Tales from Shakespeare (cloth).....	.10	.08	.....
133—LaRamee's A Dog of Flanders (paper).....	.05	.04	.....
C133—LaRamee's A Dog of Flanders (cloth).....	.10	.08	.....
200—LaRamee's The Child of Urbino (paper).....	.05	.04	.....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
C200—LaRamee's <i>The Child of Urbino</i> (cloth).....	\$0.10	\$0.08	.....
184—LaRamee's <i>The Nurnberg Stove</i> (paper).....	.05	.04	.....
C184—LaRamee's <i>The Nurnberg Stove</i> (cloth).....	.10	.08	.....
180—Lewis' <i>Story of Alladin and Ali Baba</i> (paper).....	.05	.04	.....
C180—Lewis' <i>Story of Alladin and Ali Baba</i> (cloth).....	.10	.08	.....
156—Link's <i>Biography and Selected Poems of Edgar Allan Poe</i> (paper).....	.05	.04	.....
170—Link's <i>Biography and Selected Poems of Paul H. Hayne</i> (paper).....	.05	.04	.....
143—Longfellow's <i>Building of the Ship and Other Poems</i> (paper).....	.05	.04	.....
13—Longfellow's <i>Courtship of Miles Standish</i> (paper).....	.05	.04	.....
C13—Longfellow's <i>Courtship of Miles Standish</i> (cloth).....	.10	.08	.....
71—Longfellow's <i>Selections from Hiawatha</i> (paper).....	.05	.04	.....
14—Evangeline (Longfellow) (paper).....	.05	.04	.....
C14—Evangeline (Longfellow) (cloth).....	.10	.08	.....
90—Fifteen Selections from Longfellow (paper).....	.05	.04	.....
155—Lowell's <i>Rhoeucus and Other Poems</i> (paper).....	.05	.04	.....
18—Lowell's <i>Vision of Sir Launfal</i> (paper).....	.05	.04	.....
C18—Lowell's <i>Vision of Sir Launfal</i> (cloth).....	.10	.08	.....
148—Macaulay's <i>Horatius Ivry and Armada</i> (paper).....	.05	.04	.....
215—Macaulay's <i>Life of Samuel Johnson</i> (paper).....	.05	.04	.....
95—McFee's <i>Japanese Myths and Legends</i> (paper).....	.05	.04	.....
C95—McFee's <i>Japanese Myths and Legends</i> (cloth).....	.10	.08	.....
103—McFee's <i>Stories from the Old Testament</i> (paper).....	.05	.04	.....
238—Maguire's <i>First Term Primer</i> (paper).....	.05	.04	.....
C228—Maguire's <i>First Term Primer</i> (cloth).....	.10	.08	.....
290—Maguire's <i>Fuzz in Japan, A Child Life Reader</i> (paper).....	.05	.04	.....
195—Night Before Christmas and Other Poems (paper).....	.05	.04	.....
227—Our Animal Friends and How to Treat Them (paper).....	.05	.04	.....
C227—Our Animal Friends and How to Treat Them (cloth).....	.10	.08	.....
58—McFee's <i>Selections from Alice and Phoebe Cary</i> (paper).....	.05	.04	.....
213—Moore's Poems of Thomas Moore (paper).....	.05	.04	.....
151—Poe's <i>The Gold Bug</i> (paper).....	.05	.04	.....
8—Ruskin's <i>King of the Golden River</i> (paper).....	.05	.04	.....
C8—Ruskin's <i>King of the Golden River</i> (cloth).....	.10	.08	.....
142—Scott's <i>Lady of the Lake, Canto 1</i> (paper).....	.05	.04	.....
154—Scott's <i>Lady of the Lake, Canto 2</i> (paper).....	.05	.04	.....
237—Scott's <i>Lay of the Last Minstrel</i> (Introduction and Canto 1) (paper).....	.05	.04	.....
129—Shakespeare's <i>Selections from Julius Caesar</i> (paper).....	.05	.04	.....
130—Shakespeare's <i>Selections from Henry the VIII</i> (paper).....	.05	.04	.....
131—Shakespeare's <i>Selections from Macbeth</i> (paper).....	.05	.04	.....
125—Shakespeare's <i>Selections from the Merchant of Venice</i> (paper).....	.05	.04	.....
121—Holmes' <i>Selections from</i> (paper).....	.05	.04	.....
124— <i>Selections from Shelley and Keats</i> (paper).....	.05	.04	.....
123— <i>Selections from Wordsworth</i> (paper).....	.05	.04	.....
169—Smith's <i>Biography and Selected Poems of Abram Joseph Ryan</i> (paper).....	.05	.04	.....
262—Smith's <i>Four Little Cotton Tails</i> (paper).....	.05	.04	.....
284—Smith's <i>Story of Little Nell</i> (from Dickens) (paper).....	.05	.04	.....
C284—Smith's <i>Story of Little Nell</i> (from Dickens) (cloth).....	.10	.08	.....
128— <i>Speeches of Lincoln</i> (paper).....	.05	.04	.....
C128— <i>Speeches of Lincoln</i> (cloth).....	.10	.08	.....
152—Stevenson's <i>Child's Garden of Verses</i> (paper).....	.05	.04	.....
C152—Stevenson's <i>Child's Garden of Verses</i> (cloth).....	.10	.08	.....
61—Story of Sinbad the Sailor (paper).....	.05	.04	.....
120—Tennyson Ten Selections from (paper).....	.05	.04	.....
17—Tennyson's <i>Enoch Arden</i> (paper).....	.05	.04	.....
C17—Tennyson's <i>Enoch Arden</i> (cloth).....	.10	.08	.....
225—Tennyson's <i>Poems Selected</i> (paper).....	.05	.04	.....
158—Washington's <i>Farewell Address and First Inaugural</i> (paper).....	.05	.04	.....
150—Webster's <i>Bunker Hill Address</i> (paper).....	.05	.04	.....
254—Weeks' <i>The Story of the Talisman</i> (Scott) (paper).....	.05	.04	.....
259—Weeks' <i>Last of the Mohicans</i> (Condensed) (Cooper) (paper).....	.05	.04	.....
260—Hellig's <i>Oliver Twist</i> (Condensed) (Dickens) (paper).....	.05	.04	.....
194—Whittier's <i>Selected Poems</i> (paper).....	.05	.04	.....
15—Whittier's <i>Snowbound</i> (paper).....	.05	.04	.....
C15—Whittier's <i>Snowbound</i> (cloth).....	.10	.08	.....
229—Zeller <i>Responsive Bible Readings</i> (paper).....	.05	.04	.....

Nature

263—Bush's <i>The Sky Family</i> (paper).....	.05	.04	.....
282—Bush's <i>Stories of Time</i> (paper).....	.05	.04	.....
C283—Bush's <i>Stories of Time</i> (cloth).....	.10	.08	.....
134—Chase's <i>Conquests of Little Plant People</i> (paper).....	.05	.04	.....
31—Chase's <i>Kitty Mittens and Her Friends</i> (paper).....	.05	.04	.....
C31—Chase's <i>Kitty Mittens and Her Friends</i> (cloth).....	.10	.08	.....
1—Chase's <i>Little Plant People, Part 1</i> (paper).....	.05	.04	.....
2—Chase's <i>Little Plant People, Part 2</i> (paper).....	.05	.04	.....
203—Chase's <i>Little Plant People of the Waterways</i> (paper).....	.05	.04	.....
135—Chase's <i>Little People of the Hills</i> (paper).....	.05	.04	.....
3—Chase's <i>Little Workers</i> (paper).....	.05	.04
205—Eyes and No Eyes and the Three Giants (paper).....	.05	.04

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Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
C205—Eyes and No Eyes and the Three Giants (cloth).....	\$0.10	\$0.08	.....
40—Halifax's Wings and Stings (paper).....	.05	.04	.....
C40—Halifax's Wings and Stings (cloth).....	.10	.08	.....
281—Herndon's Builders of the World (paper).....	.05	.04	.....
280—Herndon's Making of the World (paper).....	.05	.04	.....
42—Jollie's Bird Stories from the Poets (paper).....	.05	.04	.....
279—Wilson The True Story of the Man in the Moon (paper).....	.05	.04	.....
C279—Wilson The True Story of the Man in the Moon (cloth).....	.10	.08	.....
210—Mann's Snowdrops and Crocuses (paper).....	.05	.04	.....
53—Mayne's Adventures of a Little Water Drop (paper).....	.05	.04	.....
C53—Mayne's Adventures of a Little Water Drop (cloth).....	.10	.08	.....
49—Mayne's Buds, Stems and Fruits (paper).....	.05	.04	.....
92—McFee's Animal Life in the Sea (paper).....	.05	.04	.....
136—McFee's Peeps into Bird Nooks, 1 (paper).....	.05	.04	.....
C136—McFee's Peeps into Bird Nooks, 1 (cloth).....	.10	.08	.....
139—McFee's Peeps into Bird Nooks, 2 (paper).....	.05	.04	.....
C139—McFee's Peeps into Bird Nooks, 2 (cloth).....	.10	.08	.....
181—McFee's Stories of the Stars (paper).....	.05	.04	.....
C181—McFee's Stories of the Stars (cloth).....	.10	.08	.....
30—Miller's Story of a Sunbeam (paper).....	.05	.04	.....
249—Patterson's Flowers, Birds and Trees of Illinois (paper).....	.05	.04	.....

THE EXCELSIOR LITERATURE SERIES

15—Arnold's Sohrab and Rustum (paper).....	.10	.08	.....
11—Browning's Poems (paper).....	.10	.08	.....
19—Dickens' Christmas Carol (paper).....	.10	.08	.....
21—Dickens' Cricket on the Hearth (paper).....	.10	.08	.....
33—Elliott's Silas Marner (paper).....	.20	.16	.....
34—Elliott's Silas Marner (cloth).....	.30	.24	.....
17—Faris' The Children's Poet (paper).....	.10	.08	.....
9—Hawthorne's The Great Stone Face (paper).....	.10	.08	.....
3—Longfellow's Courtship of Miles Standish (paper).....	.10	.08	.....
1—Longfellow's Evangeline (paper).....	.10	.08	.....
27—Longfellow's Hiawatha (paper).....	.15	.12	.....
5—Lowell's Vision of Sir Launfal (paper).....	.10	.08	.....
23—McFee's Familiar Legends (paper).....	.10	.08	.....
25—McFee's Some Water Birds (paper).....	.10	.08	.....
29—Milton's Minor Poems (paper).....	.10	.08	.....
35—Scott's Lady of the Lake (paper).....	.15	.12	.....
7—Tennyson's Enoch Arden (paper).....	.10	.08	.....
31—Tennyson's Idylls of the King (paper).....	.15	.12	.....
13—Wordsworth's Poems (paper).....	.10	.08

LIST OF THE HAMMOND PUBLISHING COMPANY

Lansing, Michigan

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Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
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BOOKKEEPING AND COMMERCIAL TEXTS

Card System of Bookkeeping and Business Practice, Part I, by E. E. Gardner.....	\$1.25	\$1.00	\$0.75
Key to Part I—Card System of Bookkeeping by E. E. Gardner.....	.50	.40
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Anecdotes Faciles (Super).....	.30	.22	.21
Bowen: <i>First Scientific French Reader</i>	1.00	.75	.70
Brigham: <i>Material for French Composition</i> (Based on <i>Sans Famille</i>).....	.15	.11	.11
Bruce: <i>Grammaire Francalce</i>	1.25	.93	.88
Bruce: <i>Lectures Faciles</i>.....	.70	.52	.49
Capus: <i>Pour Charmer nos Petites</i>.....	.50	.37	.....
Comfort: <i>Exercises in French Prose Composition</i>.....	.35	.26	.25
Davies: <i>Elementary Scientific French Reader</i>.....	.45	.33	.32
Delpit: <i>L'Age d'Or de la Litterature Francalce</i>.....	.90	.67	.....
Duval: <i>Hostorie de la Litterature Francalce</i>	1.20	.90	.....
Fontaine: <i>Livre de Lecture et de Conversation</i>	1.00	.75	.70
Fraser and Squair: <i>French Grammar</i>	1.25	.93	.88
<i>Alternative English Exercises</i>.....	.20	.15	.14
Abridged Grammar.....	1.25	.93	.88
Elementary Grammar.....	1.00	.75	.70
Shorter French Course.....	1.20	.90	.84
French Anecdotes (Giese and Cool).....	.45	.33	.32
Grandgent: <i>Material for French Composition</i>.....	.15	.11	.11
Grandgent: <i>Selections for French Composition</i>.....	.60	.45	.42

DÉPARTEMENT OF PUBLIC INSTRUCTION

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Heath: French-English and English-French Dictionary	\$1.60	\$1.20	
Hennequin: French Modal Auxiliaries	.50	.37	\$0.35
Hotchkiss: Premier Livre de Francalce	.40	.30	.28
Knowles and Favard: Grammaire de la Conversation	1.25	.93	
Marcou: French Review Exercises	.30	.22	
Perfect French Possible (Knowles and Favard)	.40	.30	
Snow and Lebon: Easy French for Beginners	.65	.48	
Super: Preparatory French Reader	.80	.60	
About: Le Roi des Montagnes (Logie)	.45	.33	
About: Le Roi des Montagnes (Logie) Vocabulary	.55	.41	
About: La Mere de la Marquise (Brush) Vocabulary	.50	.37	
Balzac: Le Cure de Tours (Super) Vocabulary	.35	.26	
Balzac: Le Pere Goriot (Sanderson)	1.00	.75	
Bazin: Contes Choisis (Francois) Vocabulary	.45	.33	
Beaumarchais: Le Barbier de Seville (Spiers)	.40	.30	
Bedolliere: Mere Michel et son Chat (Wrench) Vocabulary	.35	.26	
Berthet: Le Pacte de Famine (Dickinson)	.30	.22	
Bolleau: Selections (Kuhns)	.55	.41	
Bornier: La Fille de Roland (Nelson)	.35	.26	
Bruno: Les Enfants Patriotes (Lyon) Vocabulary	.30	.22	
Bruno: Tour de la France par deux Enfants (Fontaine)	.50	.37	
Chateaubriand: Atala (Kuhns) Vocabulary	.40	.30	
Contes des Romanciers Naturalistes (Dowd and Skinner)	.60	.45	
Cornelie: Cinna (Matzke)	.35	.26	
Cornelie: Horace (Matzke)	.35	.26	
Cornelie: LeCid (Warren)	.45	.33	
Cornelie: Polyeucte (Fortier)	.35	.26	
Daudet: Choix de Contes (Fontaine)	.35	.26	
Daudet: Choix de Contes (Fontaine) Vocabulary	.45	.33	
Daudet: Le Petit Chose (Super) Vocabulary	.45	.33	
Daudet: Trois Contes Choisis (Sanderson) Vocabulary	.30	.22	
Daudet: La Belle-Nivernaise (Boilelle) Vocabulary	.35	.26	
Daudet: Tartarin de Tarascon (Hawkins) Vocabulary	.50	.37	
Desnoyer: Jean-Paul Choppard (Fontaine) Vocabulary	.45	.33	
Diderot: Selections (Giese)	.55	.41	
Dumas: L'Evasion du Duc de Beaufort (Kitchen)	.35	.26	
Dumas: Les Trois Mousquetaires (Spiers) Vocabulary	.50	.37	
Dumas: Monte-Cristo (Spiers) Vocabulary	.45	.33	
Dumas: La Tulipe Noire (Fontaine)	.45	.33	
Dumas: La Tulipe Noire (Fontaine) Vocabulary	.55	.41	
Enault: Le Chien du Capitaine (Fontaine) Vocabulary	.40	.30	
Erckmann-Chatrian: Conscrit de 1813 (Super) Vocabulary	.50	.37	
Erckmann-Chatrian: Juif Polonais (Manly) Vocabulary	.35	.26	
Erckmann-Chatrian: Madam Therese (Manly) Vocabulary	.45	.33	
Erckmann-Chatrian: Waterloo (Super)	.40	.30	
Feuillet: Roman d'un jeune homme pauvre (Bruner)	.55	.41	
Fleur de France (C. Fontaine)	.40	.30	
France: Abeille (Lebon)	.30	.22	
French Fairy Tales (Joynes) Vocabulary	.40	.30	
French Lyrics (Bowen)	.65	.48	
French Prose of the XVII Century (Warren)	1.10	.82	
Greville: Dossia (Hamilton) Vocabulary	.50	.37	
Guerber: Marie-Louise	.35	.26	
Halevy: L'Abbe Constantin (Logie)	.45	.33	
Halevy: Mariage d'Amour (Hawkins) Vocabulary	.35	.26	
Historiettes Modernes (Fontaine) Vol. I	.40	.30	
Historiettes Modernes (Fontaine) Vol. II	.40	.30	
Hugo: La Chute (Huss) Vocabulary	.35	.26	
Hugo: Hernani (Matzke)	.65	.48	
Hugo: Les Miserables (Super)	1.00	.75	
Hugo: Les Travailleurs de la Mer (Langley)	1.00	.75	
Hugo: Quatre-vingt-treize (Fontaine) Vocabulary	.55	.41	
Hugo: Bug Jargal (Boilelle)	.45	.33	
La Brete: Mon Oncle et mon Cure	.50	.37	
Labiche: La Grammaire (Levl) Vocabulary	.30	.22	
Labiche: Poudre aux yeux (Wells) Vocabulary	.35	.26	
Labiche: Voyage de M. Perrichon (Wells) Vocabulary	.35	.26	
Laboulaye: Contes Bleus (Fontaine) Vocabulary	.40	.30	
LaMain: Malheureuse (Guerber) Vocabulary	.30	.22	
Lamartine: Graziella (Warren)	.45	.33	
Lamartine: Jeanne d' Arc (Barrere) Vocabulary	.40	.30	
Lamartine: Revolution Francaise (Super) Vocabulary	.45	.33	
Laurie: Memoires d'un Collegien (Super) Vocabulary	.55	.41	
Legouffe and Labiche: La Cigale (Witherby)	.25	.18	
Lemaitre: Contes (Rensch) Vocabulary	.35	.26	
Lessage: Gil Blas (Sanderson)	.50	.37	
Loti: Pecheur' Islande (Super) Vocabulary	.45	.33	
Mairet: La Tache du petit Pierre (Super) Vocabulary	.40	.30	
Maistre: La Jeune Siberienne (Fontaine) Vocabulary	.40	.30	
Malot: Sans Famille (Spiers) Vocabulary	.50	.37	
Marivaux: Jeu de L'Amour (Fortier) Vocabulary	.40	.30	
Maupassant: Huit Contes Choisis (White) Vocabulary	.40	.30	
Melljac and Halevy: L'Ete de la St. Martin (Francois)	.30	.22	
Merimee: Colomba (Fontaine)	.40	.30	
ee: Colomba (Fontaine) Vocabulary	.50	.37	

Title of Book

		Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Michelet:	Extraits de L'Histoire de France (Wright)	\$0.40	\$0.30	...
Moinaux:	Les deux Sourds (Spiers) Vocabulary	.30	.22	...
Moliere:	L'Avare (Levi)	.40	.30	...
Moliere:	Le Tartuff (Wright)	.35	.26	...
Moliere:	Le Bourgeois Gentilhomme (Warren)	.40	.30	...
Moliere:	Les Femmes Savantes (Fortier)	.35	.26	...
Moliere:	Le Misanthrope (Eggert)	.40	.30	...
Moliere:	Les Precieuses Ridicules (Toy)	.30	.22	...
Musset:	Pierre et Camille (Super)	.25	.18	...
Palleron:	Le Monde ou l'on s'eunnule (Pendleton)	.45	.33	...
Racine:	Esther (Spiers) Vocabulary	.35	.26	...
Racine:	Andromaque (Wells)	.40	.30	...
Racine:	Athalie (Eggert)	.35	.26	...
Racine:	Les Plaldeurs (Wright)	.35	.26	...
Racine:	Phedre (Babbitt)	.35	.26	...
Recits de Guerre et de Revolution (Minssen)		.30	.22	...
Recits Historiques (Moffett) Vocabulary		.50	.37	...
Rostand:	La Princesse Lointaine (Bergerhoff)	.45	.33	...
Saintine:	Picciola (Super) Vocabulary	.50	.37	...
Sandeau:	Mlle: de la Seigliere (Warren) Vocabulary	.45	.33	...
Sand:	La Mare au Diable (Sumichrast) Vocabulary	.40	.30	...
Sand:	La Petite Fadette (Super) Vocabulary	.40	.30	...
Sardou:	Les Pattes de Mouche (Farnsworth) Vocabulary	.45	.33	...
Souvestre:	Un Philoecophe sous les Toits (Fraser) Vocabulary	.55	.41	...
Souvestre:	Le Mari de Madame de Solange (Super)	.25	.18	...
Thiers:	Bonaparte en Egypte (Fabregou) Vocabulary	.40	.30	...
Verne:	L'Expedition de la Jeune-Hardie (Lyon)	.35	.26	...
Verne:	Tour du Monde en 80 Jours (Edgren) Vocabulary	.50	.37	...
Verne:	Vingt mille lieues sous les mers (Fontaine)	.50	.37	...
Vigny:	Le Cachet Rouge (Fortier)	.30	.22	...
Vigny:	La Canne de Joc (Spiers)	.45	.33	...
Vigny:	Cinq-Mars (Sankey)	.65	.48	...
Voltaire:	Zaire (Cabeen)	.35	.26	...

SPANISH

Alarcon:	El Capitan Veneno (Ford) Vocabulary	.55	.41	\$0.39
Alarcon:	Novelas Cortas (Remy) Vocabulary	.55	.41	.39
Asensi:	Victoria (Ingraham) Vocabulary	.55	.41	.39
Bransby:	Spanish Reader	.75	.56	.53
Caballero:	Un Serviloy y un Liberalito (Bransby) Vocabulary	.55	.41	.39
Cervantes:	Don Quijote: Selections (Ford) Vocabulary	.80	.60	.56
Cuentos Castellanos (Carter and Malloy) Vocabulary		.60	.45	.42
Echegaray:	O Locura o Santidad (Geddes and Josselyn)	.45	.33	...
Ford:	Exercises in Spanish Composition	.35	.26	.25
Galdos:	Marielena (Geddes and Josselyn) Vocabulary	.90	.67	...
Gutierrez:	El Trovador (Vaughan) Vocabulary	.45	.33	...
Hills and Ford:	Spanish Grammar	1.25	.93	.88
Ingraham-Edgren:	Brief Spanish Grammar	1.10	.82	.77
Marion and Garennes:	Lengua Castellana	1.00	.75	...
Matzke:	Spanish Reader	1.00	.75	.70
Macdermott:	El Defetreador para Principiantes	.36	.27	...
Nelson:	The Spanish-American Reader	1.25	.93	...
Nunez de Arce:	El Haz de Lena (Schwill)	.65	.48	...
Padre Isla:	Gil Blas (Geddes and Josselyn) Vocabulary	.90	.67	...
Remy:	Spanish Composition	.60	.45	.42
Spanish Anecdotes (Giese and Cool) Vocabulary		.60	.45	...
Spanish Short Stories (Hills and Reinhardt)		1.12	.84	...
Tamayo:	Lo Positivo (Harry and De Salvo) Vocabulary	.50	.37	...
Valdes:	Jose (Davidson) Vocabulary	.90	.67	...
Valdes:	Capitan Ribot (Morrison and Churchman)	.90	.67	...
Valera:	Pepita Jimenez (Lincoln) Vocabulary	.90	.67	...
Waxman:	A Trip to South America	.50	.37	...
Ybarra:	Practical Method in Spanish	1.00	.75	...

PHYSICAL TRAINING

Bancroft:	School Gymnastics—Free Hand	1.60	1.20	1.12
Stoneroad:	Gymnastic Stories and Plays	.80	.60	.56

LATIN

Bars:	Writing Latin. Book I. Revised	.56	.42	.40
Bars:	Writing Latin. Book II	.80	.60	.56
Doty:	Exercise Books in Caesar. Books I, II, III and IV, each	.28	.21	.20
Gildersleeve-Lodge:	Latin Grammar	1.40	1.05	.98
Gildersleeve-Lodge:	Latin Grammar (School Edition)	1.00	.75	.70
Jenks:	Latin Word Formation	.56	.42	.40
Moulton:	Introductory Latin	1.00	.75	.70
Smith:	Elements of Latin	1.00	.75	.70
Towle & Jenks:	Caesar's Gallic War	1.20	.90	.84
Four Books		1.40	1.05	.98
Seven Books	(Contains text, notes, grammatical appendix and vocabulary)			

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Tunstall: Cicero, Six Orations.....	\$1.20	\$0.90	\$0.84
Tunstall: Cicero, Eleven Orations.....	1.40	1.05	.98

THE ENGLISH LANGUAGE

Allen: English Grammar, for advanced grammar grades and high school.....	.64	.48	.45
Allen: Review of English Grammar, for secondary schools.....	.68	.51	.48
Benson: English Derivatives.....	.48	.36	.....
Bowman: Essays for College English.....	1.32	.99	.....
Buhlig: Business English.....	1.16	.87	.82
Duncan: Beck and Graves: Prose Selections.....	1.16	.87	.....
Espenshade: Composition and Rhetoric.....	1.20	.90	.84
Gerrish & Cunningham: Practical English Composition.....	1.24	.93	.87
Hyde: Two Book Course in English, Book I.....	.40	.30	.28
Hyde: Two Book Course in English, Book II.....	.64	.48	.45
Lockwood: The Freshman and His College.....	.80	.60	.....
MacEwan: The Essentials of Argumentation.....	1.32	.99	.93
Manly-Bailey: Lessons in English, Book I.....	.48	.36	.34
Manly-Bailey: Lessons in English, Book II.....	.64	.48	.45
Manly-Bailey: Lessons in English, Book I, Sections 1 and 2.....	.32	.24	.23
Manly-Bailey: Lessons in English, Book I, Sections 3 and 4.....	.32	.24	.23
Manly-Bailey: Lessons in English, Book II, Sections 1 and 2.....	.40	.30	.28
Manly-Bailey: Lessons in English, Book II, Sections 3 and 4.....	.40	.30	.28
Manly-Bailey: Junior High School English, Book I.....	.64	.48	.45
Pearson: The Principles of Composition.....	.64	.48	.45
Penniman: New Practical Speller.....	.24	.18	.17
Richards: Primary Speller.....	.28	.21	.20
Richards: Grammar Grade Speller.....	.32	.24	.23
Sandwick and Bacon: High School Word Book.....	.44	.33	.31
Sandwick & Bacon: Briefer Course.....	.28	.21	.20
Sandwick & Bacon: Junior High School Speller.....	.28	.21	.20
Spalding: Principles of Rhetoric.....	1.08	.81	.76
Slater: Freshman Rhetoric.....	1.20	.90	.....
Taylor: Beginnings in English.....	.44	.33	.31
Woolley: Handbook of Composition.....	.80	.60	.56
Woolley: Exercises in English.....	.64	.48	.45
Woolley: The Mechanics of Writing.....	1.12	.84	.79
Woolley: Written English.....	1.12	.84	.79

ENGLISH LITERATURE

Arden Shakespeare:			
Hamlet			
Macbeth			
Julius Caesar			
The Temepest			
The Merchant of Venice			
Richard II			
Richard III			
A Midsummer Night's Dream			
Much Ado About Nothing			
Each			
Addison: Sir Roger de Coverley Papers (Hudson) includes 36 papers, 9 full page illustrations, and map.....	.30	.22	.....
Arnold: Sohrab and Rustum (Castlerman).....	.36	.27	.....
Bacon: Essays (Howe).....	.28	.21	.....
Bronson: History of American Literature.....	.40	.30	.....
Burke: Speeches on the American War (George).....	1.00	.75	.70
Burke: Conciliation with America (George).....	.60	.45	.....
Burns: Select Poems.....	.28	.21	.....
Carlyle: Essay on Burns (George).....	.80	.60	.....
Carlyle: Heroes and Hero Worship (Murch).....	.28	.21	.....
Coleridge: Rime of the Ancient Mariner (George).....	.80	.60	.....
Briefer Edition			
Cooper: Last of the Mohicans (Wight).....	.32	.24	.....
Crawshaw: The Making of English Literature.....	.50	.37	.....
DeQuincey: Flight of a Tartar Tribe (Wauchope).....	1.50	1.12	.....
DeQuincey: Joan of Arc and English Mail Coach.....	.28	.21	.....
Dickens: Tale of Two Cities (Moore).....	.28	.21	.....
Dryden: Palamon and Arcite (Crawshaw).....	.50	.37	.....
Franklin: Autobiography (Davidson).....	.28	.21	.....
George Eliot: Silas Marner (Wauchope).....	.50	.37	.....
Goldsmith: Traveller and Deserted Village with Gray's Elegy.....	.36	.27	.....
Goldsmith: Vicar of Wakefield (Hudson).....	.28	.21	.....
Hall: Beowulf. Cloth.	.44	.33	.....
Hall: Beowulf. Paper.	.80	.60	.....
Hawthorne & Lammot: American Literature.....	.32	.24	.....
Howes: Brief American Literature.....	1.24	.93	.....
Howes: Brief English Literature.....	.52	.39	.37
Hudson: Study of Literature.....	.52	.39	.37
Irving: Life of Goldsmith (Coblenz).....	1.36	1.02	.....
Irving Sketch Book (Davidson).....	.36	.27	.....
Lamb: Essays of Elia (Coblenz).....	.50	.37	.....
	.40	.30	.....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Lincoln: Select Speeches and Letters (Prince).....	\$0.28	\$0.21	.....
Macaulay: Essay on Addison.....	.28	.21	.....
Macaulay: Essay on Milton (Walker).....	.28	.21	.....
Macaulay: Essay on Clive (Hudson).....	.28	.21	.....
Macaulay: Lays of Ancient Rome (Shackford).....	.28	.21	.....
Macaulay: Essay on Warren Hastings (Hudson).....	.28	.21	.....
Macaulay: Life of Johnson (Walker).....	.28	.21	.....
Milton: Minor Poems (Walker).....	.28	.21	.....
Milton: Paradise Lost, I and II (Walker).....	.48	.36	.....
Milton: Paradise Lost, Briefer Edition, containing Books I and II.....	.28	.21	.....
Moulton: Short Introduction to the Literature of the Bible.....	1.12	.84	.....
Pope: Iliad (Shorey) I, VI, XXII, XXIV.....	.28	.21	.....
Ruskin: Sesame and Lilies (Gaston).....	.36	.27	.....
Scott: Ivanhoe (MacClintock).....	.50	.37	.....
Scott: Lady of the Lake (Syle).....	.36	.27	.....
Scott: Quentin Durward (Brewster).....	.50	.37	.....
Stevenson: Treasure Island (Gaston).....	.40	.30	.....
Tennyson: Enoch Arden and the Two Locksley Halls.....	.28	.21	.....
Tennyson: Idylls of the King (Beatty).....	.28	.21	.....
Tennyson: The Princess (George).....	.40	.30	.....
Tennyson: Briefer Edition.....	.28	.21	.....
Thackeray: English Humorists (Bumby).....	.40	.30	.....
Washington: Farewell Address and Webster's First Bunker Hill Oration.....	.28	.21	.....
Webster: First Bunker Hill Oration (George).....	.28	.21	.....
Webster: Speeches (George).....	.80	.60	.....

READING

Alger: Primer of Work and Play.....	.36	.27	.....
Bass: Child's First Book.....	.32	.24	.....
Bass: The Beginner's Reader.....	.28	.21	.....
Bass: First Reader.....	.36	.27	.....
Bass: Plant Life.....	.40	.30	.....
Bass: Animal Life.....	.44	.33	.....
Bass: Stories of Pioneer Life.....	.44	.33	.....
Davis-Julien Readers:			
Finger Play Reader. Part I. Pupil's Edition.....	.35	.27	.....
Finger Play Reader. Part II. Pupils Edition.....	.36	.27	.....
Sea Brownie Reader. Part I.....	.44	.33	.....
Sea Brownie Reader. Part II.....	.48	.36	.....
Evenings with Grandma. Part I.....	.48	.36	.....
Evenings with Grandma. Part II.....	.52	.39	.....
Evenings with Grandpa. Part I.....	.52	.39	.....
Evenings with Grandpa. Part II.....	.60	.45	.....
Days with Uncle Jack. Part I.....	.64	.48	.....
Days with Uncle Jack. Part II.....	.72	.54	.....
Fairbanks: The Western United States.....	.72	.54	.....
Fuller: Illustrated Primer.....	.28	.21	\$0.20
Gordon: New Readers. Book I.....	.35	.27	.26
New Readers—Book II.....	.36	.27	.26
New Readers. Book III.....	.44	.33	.31
New Readers. Book IV.....	.55	.41	.39
New Readers. Book V.....	.60	.45	.42
Teacher's Manual, with word lists and phonic lessons.....	.60	.45	.....
Grubb and Taylor: Industrial Primary Reader.....	.40	.30	.....
Halliburton Readers:			
Primer.....	.32	.24	.23
First Reader.....	.36	.27	.26
Second Reader.....	.40	.30	.28
Third Reader.....	.44	.33	.31
Fourth Reader.....	.56	.42	.40
Fifth Reader.....	.64	.48	.45
Harrington: First Book for Non-English Speaking People.....	.28	.21	.20
Language Lessons for Book I.....	.28	.21	.20
Second Book for Non-English Speaking People.....	.32	.24	.23
Heath: Readers by Grades:			
Book I.....	.28	.21	.20
Book II.....	.32	.24	.23
Book III.....	.44	.33	.31
Book IV.....	.44	.33	.31
Book V.....	.48	.36	.34
Book VI.....	.48	.36	.34
Book VII.....	.48	.36	.34
Book VIII.....	.48	.36	.34
Holbrook: Cave, Mound and Lake Dwellers.....	.44	.33	.....
Long: Old English Ballads.....	.50	.37	.....
McMahon: Rhyme and Story Primer.....	.32	.24	.....
Norton: Heart of Oak Books:			
Book I.....	.28	.21	.20
Book II.....	.40	.30	.28
Book III.....	.44	.33	.31
Book IV.....	.52	.39	.37
Book V.....	.60	.45	.42

DEPARTMENT OF PUBLIC INSTRUCTION

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Book VI.....	\$0.64	\$0.48	\$0.45
Book VII.....	.72	.54	.51
Penniman: School Poetry Book.....	.32	.24	.23
Pratt: America's Story for America's Children:			
I. The Beginner's Book.....	.44	.33
II. Discoverers and Explorers 1000-1609.....	.44	.33
III. The Early Colonies 1601-1733.....	.44	.33
IV. The Later Colonial Period 1733-1769.....	.44	.33
V. The Revolution and the Republic.....	.44	.33
Regal: Lessons for Little Readers.....	.36	.27	.26
Winslow: Geography Readers:			
I. The Earth and Its People.....	.60	.45
II. The United States.....	.60	.45
III. Our American Neighbors.....	.60	.45
IV. Europe.....	.60	.45
V. Distant Countries: Asia, Africa, Australia.....	.60	.45
Wright: Nature Readers:			
Seaside and Wayside No. 1.....	.32	.24
Seaside and Wayside No. 2.....	.40	.30
Seaside and Wayside No. 3.....	.52	.39
Seaside and Wayside No. 4.....	.64	.48
CIVICS			
Dole: The American Citizen.....	.80	.60	.56
Dole: The Young Citizen.....	.48	.36	.34
Dunn: The Community and the Citizen.....	.96	.72	.68
Plass: Civics for Foreigners.....	.60	.45	.42
HISTORY			
Bourne and Benton: Introductory American History.....	.64	.48	.45
Bourne and Benton: History of the U. S.....	1.12	.84	.79
Hodgdon: First Course in American History, Book I.....	.72	.54	.51
First Course in American History, Book II.....	.72	.54	.51
Thomas: Elementary History of the United States.....	.64	.48	.45
History of the United States.....	1.12	.84	.79
History of England.....	1.60	1.20	1.12
Warren: Stories from English History.....	.80	.60
Webster: Ancient History.....	1.60	1.20	1.12
Webster's Early European History, Complete.....	1.60	1.20	1.12
Webster's Early European History, Part I.....	1.08	.81	.76
EDUCATION			
Chancellor: Our City Schools, Their Direction and Management.....	1.40	1.05
Chancellor: Our Schools, Their Administration and Supervision.....	1.60	1.20
Davenport: Education for Efficiency.....	1.20	.90
Dewey: How We Think.....	1.20	.90
Goldwasser: Method and Methods in the Teaching of English.....	1.20	.90
Hollister: High School Administration.....	1.50	1.12
Morehouse: Discipline of the School.....	1.40	1.05
Sandwick: How to Study and What to Study.....	.60	.45
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Niver's Elementary Geography, Part 2.....	.63	.50	.44
Niver's Advanced Geography (Complete).....	1.38	1.10	.97
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Niver's Geography by Grades—Canada, Spanish America.....	.63	.50	.44
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Fischer: <i>Elementary Progressive German Reader</i>70	.52	.49

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Gohdes & Buschek: Sprach-und Lesebuch.	\$1.00	\$0.75	\$0.70
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Harris: German Reader.	1.00	.75	.70
Howe: First German Book.	.90	.67	.63
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Jagemann: Materials for German Prose Composition.	.96	.72	.67
Lambert: Handbook of German Idioms.	.50	.37
Nichols: Easy German Reader.	.50	.37	.35
Otis: Elementary German Grammar.	1.00	.75	.70
Otto: German Conversation Grammar.	1.30	.97	.91
Otto: Elementary Grammar of the German Language.	.80	.60	.56
Poll: Materials for German Prose Composition.	.96	.72	.67
Pope: German Composition.	.96	.72	.67
Pope: Writing and Speaking German.	.96	.72	.67
Prokosch: German for Beginners.	1.12	.84	.78
Prokosch: Introduction to German.	1.15	.86	.80
Prokosch: Deutscher Lehrgang—Erstes Jahr.	1.00	.75	.70
Prokosch: Deutsches Lese- und Übungsbuch.	.60	.45	.42
Prokosch: First German Lessons in Phonetic Spelling.	.25	.18	.....
Prokosch & Purin: Konversations und Lesebuch.	.96	.72	.67
Rhoades & Schneider: Erstes Sprach- und Lesebuch.	.40	.30	.28
Schneider: Zweites Sprach- und Lesebuch.	.44	.33	.30
Schrakamp: Exercises in Conversational German.	.55	.41	.38
Schrakamp: German Grammatical Drill.	.65	.48	.45
Schrakamp: Das deutsche Buch für Anfänger.	.80	.60	.56
Spanhoofd: Das Wesentliche der deutschen Grammatik.	.80	.60	.56
Stern: First Lessons in German.	1.00	.75	.70
Stern: Studien und Plaudereien—First Series.	1.10	.82	.77
Stroebe & Whitney: Geschichter der deutschen Literatur.	1.15	.86	.80
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Thomas & Hervey: German Reader and Theme Book.	1.00	.75	.70
Tuckerman: Am Anfang.	.60	.45	.42
Vos: Materials for German Conversation.	.80	.60	.56
Vos: Essentials of German—New Edition.	1.00	.75	.70
Vos: Essentials of German (Indiana Edition).	.80	.68	.54
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Wenckebach: German Composition, Based on Humorous Stories.	1.00	.75	.70
Wenckebach & Schrakamp: Deutsche Grammatik für Amerikaner.	1.12	.84	.78
Whitney & Stroebe: Easy German Composition.	.96	.72	.67
Whitney: Compendious German Grammar.	1.30	.97	.91
Whitney: Brief German Grammar.	.75	.56	.52
Whitney: Introductory German Reader.	1.00	.75	.70
Wright: German Science Reader.	1.00	.75	.70
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Progressive Studies in Phonography.....	.50	.34	.27
Rip Van Winkle in Shorthand.....	.25	.17
Rules of Isaac Pitman Shorthand in a Nutshell.....	.35	.24
Selections from American Authors in Shorthand.....	.60	.40
Self-Culture in Shorthand.....	.60	.40
Shorthand Dictionary.....	1.75	1.17	.97
Shorthand Instructor.....	1.50	1.00	.90
Shorthand Phrase Book.....	.60	.40	.34
Shorthand Reading Lessons No. 1.....	.30	.20
Shorthand Reading Lessons No. 2.....	.30	.20
Shorthand Writing Exercises and Examination Tests.....	.70	.47	.41
Stenographic Pitman (French Phonography).....	1.25	.84
Supplementary Exercises in Shorthand.....	.30	.20
Speed Practice, Advanced.....	.75	.50	.40
Student's Practice Book.....	.85	.57	.51
Sign of Four in Shorthand, The.....	.75	.50
Talks with Shorthand Students.....	.50	.34	.27
Taquigrafia Espanola de Isaac Pitman.....	1.30	.87
Vicar of Wakefield in Shorthand.....	.85	.57
Craver's Shorthand Dictation Instructor.....	.85	.60	.50
Mason's How to Become a Law Stenographer.....	1.10	.74
McNamara's Methods of Teaching Shorthand.....	1.10	.73
Smith's Theory Practice Book, Part 1.....	.60	.48	.28
Smith's Theory Practice Book, Part 2.....	.60	.48	.28
SPELLING			
Smith's (Charles E.) Cumulative Speller.....	.45	.30	.25
TYPEWRITING			
Smith's (Charles E.) Practical Course in Touch Typewriting (Single Key board Edition).....	.85	.60	.45
Practical Course in Touch Typewriting (Double Keyboard Edition).....	.75	.50	.40
Practical Course in Touch Typewriting (Oliver Edition).....	.75	.50	.40
Zinman's Advanced Typewriting and Office Training.....	.45	.30
FRENCH			
Hugo's French Simplified.....	1.35	1.02	.72
Pitman's French Commercial Reader.....	.90	.60	.54

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Pitman's Commercial Correspondence in French.....	\$0.90	\$0.60	\$0.54
Pitman's International Mercantile Letters, English-French.....	.90	.60	.54
English-French and French-English Dictionary of Business Words and Phrases.....	1.00	.67	.55
Commercial French Grammar.....	1.00	.67	.55
GERMAN			
Hugo's German Simplified.....	1.35	1.02	.72
Marsh's Elementary German Commercial Correspondence.....	.80	.54	.44
Pitman's German Commercial Reader.....	.90	.60	.54
Pitman's International Mercantile Letters, English-German.....	.90	.60	.54
Pitman's Commercial German Grammar.....	1.00	.67	.55
English-German and German-English Dictionary of Business Words and Terms.....	1.00	.67	.55
SPANISH			
Hugo's Spanish Simplified.....	1.35	1.02	.72
MacDonald's Manual of Spanish Commercial Correspondence.....	1.50	1.13	.92
MacDonald's Spanish Commercial Reader.....	1.00	.75	.60
MacDonald's Spanish-English and English-Spanish Commercial Dictionary.....	1.50	1.13	.90
MacDonald's Spanish Verbs, Regular and Irregular.....	1.00	.75	.60
Pitman's Commercial Correspondence in Spanish.....	1.10	.83	.71
Pitman's Spanish Business Interviews.....	.55	.42	.34
Pitman's Spanish Business Letters, Second Series.....	.25	.19	.15
Pitman's Commercial Spanish Grammar.....	1.00	.75	.60
PORTUGUESE			
Hugo's Portuguese Simplified.....	1.35	1.02	.72
Pitman's International Mercantile Letters, English-Portuguese.....	1.10	.83	.71
RUSSIAN			
Hugo's Russian Grammar Simplified.....	1.35	1.02	.72
Hugo's Russian Reading Made Easy.....	1.00	.67	....
MANUAL TRAINING			
Browne's Clay Modelling for Infants.....	.80	.60	....
Browne's Simple Pictorial Illustration.....	1.60	1.20	....
Latter's Cane Weaving for Children.....	.25	.19	....
Rankin's Pencil Drawing.....	1.60	1.20	.97
Rankin's Simple Lessons in Color.....	1.60	1.20	.97
Rankin's Teaching of Color.....	1.60	1.20	.97
Tompkins' Pastel Work for the Standards, Junior.....	1.10	.83	.71
Tompkins' Pastel Work for the Standards, Intermediate.....	1.10	.83	.71
Tompkins' Pastel Work for the Standards, Senior.....	1.10	.83	.71

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Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
PRACTICAL DRAWING—MODERN ARTS COURSE			
Books 1 to 4, Each.....	\$0.15	\$0.11	\$0.07
Books 1 to 4, with practice paper, Each.....	.20	.15	.09
Books 5 to 8, Each.....	.20	.15	.09
Books 5 to 8, with practice paper, Each.....	.25	.18	.12
PRACTICAL WRITING COURSE			
Manuals 1 to 7, Each, Per Dozen.....	.60	.45	.35
Manuals 1 to 7, with practice paper, Each, Per Dozen.....	1.20	.90	.70

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Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
"Industrial Art Text Books"—Froehlich & Snow:			
Part 1.....	\$0.25	\$0.187	.....
Part 2.....	.25	.187	.....
Part 3.....	.25	.187	.....
Part 4.....	.25	.187	.....
Part 5.....	.25	.187	.....
Part 6.....	.25	.187	.....
Part 7.....	.25	.187	.....
Part 8.....	.25	.187	.....
Book 9 for High Schools.....	.35	.2625	.....
Rouillon's Mechanical Drawing Book.....	1.25	.8350	.....
Manual Arts Drawing Books—Prang Co.:			
Books 1, 2 and 3, each.....	.15	.1125	.....
Books 4 to 8, each.....	.20	.15	.....
Shop Work.....	.25	.1875	.....
Parallel Course Drawing Books—Prang Co.:			
Books 1, 2, 3 and 4, each.....	.15	.1125	.....
Text Books Art Education—Froehlich & Snow:			
Book 1.....	.25	.1875	.....
Book 2.....	.25	.1875	.....
Book 3.....	.30	.2250	.....
Book 4.....	.45	.3375	.....
Book 5.....	.45	.3375	.....
Book 6.....	.45	.3375	.....
Book 7.....	.55	.4125	.....
Course of Study.....	.25	.1875	.....
Art Education for High Schools—Froehlich & Snow.....	1.25	.9375	.....
Topic Books Art Education:			
Book 1—Pictorial Representation.....	.25	.1875	.....
Book 2—Perspective Drawing.....	.25	.1875	.....
Book 3—Figure and Animal Drawing.....	.25	.1875	.....
Book 4—Constructive and Mechanical Drawing.....	.25	.1875	.....
Book 5—Architectural Drawing.....	.25	.1875	.....
Book 6—Design.....	.25	.1875	.....
Book 7—Historic Ornament and History.....	.25	.1875	.....
Progressive Drawing Books—Froehlich & Snow:			
Book 1.....	.15	.1125	.....
Book 2.....	.15	.1125
Book 3.....	.15	.1125
Book 4.....	.20	.15
Book 5.....	.20	.15
Book 6.....	.20	.15
Book 7.....	.20	.15
Book 8.....	.20	.15

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To be furnished f. o. b. at Bloomington, Illinois, upon order of any school board or board of education in Michigan, or upon the order of duly authorized and responsible purchasing agents of such board upon terms and prices listed below.

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
HIGH SCHOOL			
Lampe, Margaret:			
German Drill Book.....	\$0.25	\$0.19	\$0.19
History Readers			
Brown, Geo. P.—Story of Our English Grandfathers.....	1.00	.75	.75
Craven, Frances—Story of Lincoln.....	.35	.26	.26
Pratt, Mara—Pioneers of the Revolution (boards).....	.25	.19	.19

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
MANUAL TRAINING			
Vaughan, S. J.: Printing and Bookbinding.....	\$1.00	\$0.75	\$0.75
Printing and Bookbinding, Part I.....	.35	.26	.26
Printing and Bookbinding, Part II.....	.35	.26	.26
MUSIC			
Westhoff, F. W.—Elements of Music in Song.....	.50	.37½	.37½
NATURE STUDY			
Fultz, Francis M.—Fly Away and Other Seed Travelers.....	.60	.45	.45
Speed, James—Jack and Nell in Field and Forest.....	.50	.38	.38
PHYSICAL GEOGRAPHY			
Fultz, Francis M.: Out Door Studies in Geography.....	1.00	.75	.75
Out Door Studies in Geography, Part I.....	.60	.45	.45
Out Door Studies in Geography, Part II.....	.60	.45	.45
PHYSIOLOGY			
Brown, Geo. P.—King and His Wonderful Castle.....	.35	.26	.26
SUPPLEMENTARY READERS			
Barber, Grace Edson—Wagner Opera Stories.....	.50	.38	.38
Bayliss, Clara Kern: Little Cliff Dweller.....	.35	.26	.26
Lolami, The Little Cliff Dweller.....	.50	.38	.38
Lolami in Tusayan.....	.50	.38	.38
DeGarmo, Charles—Tales of Troy.....	.35	.26	.26
Eyestone, Laura M.—Rimes and Stories.....	.35	.26	.26
Gale, Mrs. Agnes Cook—Children's Odyssey.....	.60	.45	.45
Husted, Mrs. Mary Hall: Stories of Indian Chiefs.....	.40	.30	.30
Stories of Indian Children.....	.40	.30	.30
McMurry, Mrs. Lida B.: Classic Stories for Little Ones (Teachers' Edition).....	.40	.30	.30
Classic Stories for Little Ones (Pupil's Edition).....	.35	.26	.26
More Classic Stories.....	.35	.26	.26
McMurry and Cook—Songs of Tree Top and Meadow.....	.40	.30	.30
McMurry and Husted: Robinson Crusoe for Boys and Girls (Teachers' Edition).....	.40	.30	.30
Robinson Crusoe for Boys and Girls (Pupils' Edition).....	.35	.26	.26

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Penmanship—Graded Copy, Tablet No. 1.....	\$0.17	\$0.15
Penmanship—Graded Copy, Tablet No. 2.....	.14	.12
Penmanship—Graded Copies, No. 3, Per Set.....	.10	.08
Penmanship—Graded Copies, No. 4, Per Set.....	.10	.08
Penmanship—Graded Copies, No. 5, Per Set.....	.10	.08
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106 Adams St., Chicago, Illinois

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Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
BOOKS FOR THE COMMON SCHOOLS			
Arithmetic			
Felmley & Shutts, Arithmetic, Book I.....	\$0.35	\$0.26	\$0.21
Rand McNally, Primary Arithmetic.....	.30	.22	.18
Rand McNally, Practical Arithmetic.....	.60	.45	.36
Business Methods			
Teller & Brown—A First Book in Business Methods.....	.75	.56	.45
Geographies			
Dodge—Elementary Geography, Michigan Edition.....	.60	.45	.36
Dodge—Advanced Geography, Michigan Edition.....	1.20	.90	.72
Dodge—Geographies by Grades:			
Book I, Dodge's Home Geography.....	.35	.26	.21
Book II, Dodge's Elements of Continental Geography.....	.50	.37	.30
Book III, Dodge's Principles of Geography and North America.....	.75	.56	.45
Book IV, Dodge's Comparative Geography of the Continents, Michigan Edition.....	.70	.52	.42
Geographical Readers			
Bowman, South America.....	.75	.56	.....
Huntington, Asia.....	.75	.56	.....
Histories			
Mace Elementary History, Tennessee Edition.....	.....	.35	.....
Mace Beginners History, New Edition.....	.60	.45	.36
Mace Primary History.....	.65	.48	.39
Mace School History of the United States.....	1.00	.75	.60
Mace School History of the United States, Special Edition.....	.....	.75	.....
Mace School History of the United States, Book I.....	.60	.45	.36
Mace School History of the United States, Book II.....	.65	.48	.39
Mace-Tanner—The Story of Old Europe and Young America.....	.65	.48	.39
Language and Grammar			
Hosic-Hooper—A Child's Composition Book.....	.50	.37	.30
Hosic-Hooper—A Composition Grammar.....	.60	.45	.36
McFadden Language Series, Book I, Maximum Course.....	.40	.30	.24
McFadden Language Series, Book II, Maximum Course.....	.40	.30	.24
McFadden Language and Composition, Minimum Course.....	.46	.34	.28
McFadden Grammar and Composition, Minimum Course.....	.56	.42	.34
McFadden Grammar and Composition, Maximum Course.....	.60	.45	.36
McFadden Grammar and Composition, Extended Maximum Course.....	.68	.51	.41
Perdue & Griswold—Language Through Nature, Literature and Art.....	.45	.33	.27
Physiology and Hygiene			
Wiley—Health Reader.....	.80	.60	.48
Primers and First Readers			
Grover—The Outdoor Primer.....	.25	.18	.15
Grover—The Sunbonnet Babies Primer.....	.40	.30	.....
Grover-Wilde—The Sunbonnet Babies Primer (German Edition).....	.50	.37	.....
Holton—The Holton Primer.....	.25	.18	.15
Sawyer—The Little Kingdom Primer.....	.30	.22	.18
Sawyer—The Little Kingdom First Reader.....	.32	.24	.19
Sprague—The Sprague Primer.....	.25	.18	.15
Reading, Basic			
Holton Curry Primer.....	.30	.22	.18
Holton Curry Readers:			
First Reader.....	.30	.22	.18
Second Reader.....	.35	.26	.21
Third Reader.....	.40	.30	.24
Fourth Reader.....	.45	.33	.27

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Fifth Reader.....	\$0.50	\$0.37	\$0.30
Sixth Reader.....	.55	.41	.33
Seventh Reader.....	.60	.45	.36
Eighth Reader.....	.60	.45	.36
Lights to Literature Readers, Eight Book Series:			
Book One.....	.25	.18	.15
Book Two.....	.36	.27	.22
Book Three.....	.40	.30	.24
Book Four.....	.40	.30	.24
Book Five.....	.40	.30	.24
Book Six.....	.45	.33	.27
Book Seven.....	.50	.37	.30
Book Eight.....	.50	.37	.30
Lights to Literature Readers—Five Book Series:			
Book Three.....	.48	.36	.29
Book Four.....	.60	.45	.36
Book Five.....	.75	.56	.45
New Century Readers:			
Book One.....	.17	.12	.10
Book Two.....	.25	.18	.15
Book Three.....	.25	.18	.15
Book Four.....	.25	.18	.15
Book Five.....	.35	.26	.21
Book Six.....	.35	.26	.21
Book Seven.....	.35	.26	.21
Book Eight.....	.35	.26	.21

Reading, Supplementary

Bigham—Stories of Mother Goose Village.....	.45	.33	.....
Blumenthal—Folk Tales from the Russian.....	.40	.30	.....
Bowman—South America: A Geography Reader.....	.75	.56	.....
Braden—A Little Book of Well Known Toys.....	.45	.33	.....
Brooks—The Story of Corn.....	.75	.56	.....
Brooks—The Story of Cotton.....	.75	.56	.....
Currey—Literary Readings.....	.75	.56	.....
Dauton—Autobiography of a Butterfly.....	.40	.30	.....
Dauton—Wings and Stings.....	.40	.30	.....
Ford—Camp Fire and Trail.....	.75	.56	.....
Gaines, Lucita—A Child's Story of Old Mexico.....	.50	.37	.....
Gale—Achilles and Hector.....	.45	.33	.....
Goodlander—Fairy Plays for Children.....	.45	.33	.....
Grover—The Overall Boys.....	.45	.33	.....
Grover—The Overall Boys in Switzerland.....	.50	.37	.....
Grover—The Sunbonnet Babies in Holland.....	.50	.37	.....
Hall—Four Old Greeks.....	.35	.26	.....
Hall—The Story of Chicago.....	.50	.37	.....
Hall—Vicking Tales.....	.35	.26	.....
Hardy—Nature's Wonder Lore.....	.50	.37	.....
Henderson—Anderson's Best Fairy Tales.....	.45	.33	.....
Hogate and Grover—Sunbonnets and Overalls, An Operetta.....	.40	.30	.....
Huntington—Asia: A Geography Reader.....	.75	.56	.....
Judd—Classic Myths.....	.35	.26	.....
Mable—Norse Stories.....	.40	.30	.....
Mace History Reader—Book I.....	.35	.26	.....
Mace History Reader—Book II.....	.35	.26	.....
Mace History Reader—Book III.....	.35	.26	.....
Meneefee—Child Stories from the Masters.....	.30	.22	.....
Mintz—Story-Hour Plays.....	.45	.33	.....
Nida—Panama and Its "Bridge of Water".....	.50	.37	.....
Payne—Southern Literary Readings.....	.75	.56	.....
Pressey—Vocational Reader.....	.75	.56	.....
Proudfoot—Hiawatha Industrial Reader.....	.50	.37	.....
Pumphrey—Pilgrim Stories.....	.45	.33	.....
Seachrist—Greek Photoplays.....	.50	.37	.....
Seegmiller—Little Rhymes for Little Readers.....	.50	.37
Shillig—The Four Wonders.....	.50	.37
Skinner—Storyland in Play.....	.45	.33
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Stevenson—A Child's Garden of Verses.....	.50	.37
Warren—King Arthur and His Knights.....	.50	.37
Warren—Little Pioneers.....	.45	.33
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Weed—Bird Life Stories—Book I.....	.60	.45
Weed—Bird Life Stories—Book II.....	.60	.45
Weimer and Jones—Chats in the Zoo.....	.40	.30
Wickes—Stories to Act.....	.45	.33	.....
Williston—Hindu Tales.....	.50	.37	.....
Williston—Japanese Fairy Tales (1st series).....	.60	.47	.....
Williston—Japanese Fairy Tales (2nd series).....	.50	.37

Title of Book

	Total Price	Lowered Price	Lowered Price by Percent
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The Canterbury Classics

	\$	63	\$	53
Brown—Autobiography of Benjamin Franklin. Edited by Alice French.				
Brown—Rab and His Friends and Other Long Stories. Edited by Alice French.				
Carroll—Alice's Adventures in Wonderland. Illustrated by W. Heath.				
Chaucer's Canterbury Tales. Retold by Alice French.				
Craik—Adventures of a Brownie. Edited by Alice French.				
De Amicis—The Heart of a Boy. Edited by Alice French.				
De la Ramée—A Dog of Flanders. Edited by Alice French.				
Dickens—A Christmas Carol. Edited by Alice French.				
Ewing—The Crickets on the Hearth. Edited by Alice French.				
Kingsley—The Water Babies. Edited by Alice French.				
Poe—The Gold Bug. Edited by Alice French.				
Poe—The Gold Bug. Edited by Alice French.				
Ruskin—The King of the Golden River. Edited by Bates.				
Scott—The Lady of the Lake. Edited by Barnes.				
Sewell—Black Beauty. French.				
Stevenson—Treasure Island. Edited by Goldsmith.				
Industrial and Social History Series:				
Dopp—The Tree Dwellers.				
Dopp—The Early Cave Man.				
Dopp—The Later Cave Man.				
Dopp—The Early Sea People.				
Little Lives of Great Men:				
Hathaway—Napoleon: The Little Corsican.				
Hathaway—Cromwell: England's Uncrowned King.				
Mace—George Washington: A Virginia Cavalier.				
Mace—Lincoln: The Man of the People.				

Spirers

Aswell-Cook-Gilbreath:				
Century Spelling Book—Part I.				
Century Spelling Book—Part II.				
Century Spelling Book—Complete.				
Funk—Automatic Speller—Part I.				
Automatic Speller—Part II.				
Automatic Speller—Complete.				
Hewitt—Speller and Word Study Book.				
Michaux-Graham-Matheson—Phonic Drills.				
Sabin—An Ear and Eye Speller.				

BOOKS FOR HIGH SCHOOLS

Chemistry

Linebarger—Elementary Chemistry.	1.00	.75	.60
Linebarger—Chemistry Laboratory Manual.	.50	.37	.30

Commercial Geography

Robinson's Commercial Geography.	1.25	.93	.75
Robinson's Exercises and References for Commercial Geography.	.15	.11	....

Composition and Rhetoric

Kavanaugh and Beatty—Composition and Rhetoric Based on Literary Models.	1.00	.75	.60
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High School Literature

Payne's American Literary Readings.	1.40	1.05	.84
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Music

Pease and Lawrence—The Choral Song Book.	.60	.37	.30
Pease and Lawrence—The Choral Instruction Course.	.45	.33	.27

Spirers

Hewitt—Speller and Word Study Book for High Schools.	.20	.15	.12
Payne—Learn to Spell: A Book for High School.	.40	.30	.24

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Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
(1)—Grammar Essentials for the High School.....	\$0.75	\$0.60	\$0.40
(2)—Grammar for the Common Schools.....	.60	.48	.30
(3)—Grammar for Beginners.....	.40	.32	.20

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623 S. Wabash Ave., Chicago, Illinois

To be furnished f. o. b. at Chicago, Ill., upon order of any school board or board of education in Michigan, or upon the order of duly authorized and responsible purchasing agents of such board upon terms and prices listed below.

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
AGRICULTURE			
A Unit in Agriculture, Elliff.....	\$0.50	\$0.38	\$0.35
Elementary Agriculture—Hatch and Haselwood.....	.50	.38	.35
One Hundred Lessons in Agriculture—Nolan.....	.65	.49	.46

EDUCATION

English in the Country Schools, Barnes.....	1.25	.94	.88
Reading in Public Schools, Briggs and Coffman.....	1.25	.94	.88
How to Teach Arithmetic, Brown and Coffman.....	1.25	.94	.88
Country Life and the Country School, Carney.....	1.25	.94	.88
Methods of Teaching, Charters.....	1.25	.94	.88
Studies in Child Development, Hallam.....	1.25	.94	.88
Principles of Teaching, Harvey.....	1.25	.94	.88
Elementary Psychology, Harvey.....	1.25	.94	.88
The Personality of the Teacher, McKenny.....	1.00	.75	.....
The New Education, Nearing.....	1.25	.94	.....
The Evolution of the Teaching, Pearson.....	1.25	.94	.....
The High School Problem, Pearson.....	1.25	.94	.....
The Educational Meaning of Manual Arts and Industries by Row.....	1.25	.94	.....
Index to Short Stories, Salisbury and Beckwith.....	.50	.38	.....
The Theory of Teaching and Elementary Psychology by Salisbury.....	1.25	.94	.88
School Management, Salisbury.....	1.00	.75	.70
Psychology of Conduct, Schroeder.....	1.25	.94	.....

ENGLISH

Palgrave's Golden Treasury, Barnes.....	.80	.60	.....
A Study of English and American Writers, J. Scott Clark.....	2.00	1.50	.....
Interpretation of the Printed Page, S. H. Clark.....	1.25	.94	.88
Types of Prose Narratives, Fansler.....	1.50	1.13	1.05
Exercises in English Form and Diction (Cloth Edition), by Fansler.....	.60	.45	.42
Exercises in English Form and Diction (Paper Edition) by Fansler.....	.45	.34	.32
The Evolution of Technic in Elizabethan Tragedy, by Fansler.....	1.25	.94	.....
Manual of English Form and Diction, Fansler.....	.10	.08	.....
Studies in English, Book I, Language, Robbins and Row.....	.45	.34	.32
Studies in English, Book II, Grammar and Composition, Robbins and Row.....	.60	.45	.42
Phonology and Orthoepy, Salisbury.....	.50	.38	.35
Practical English, Scott.....	.60	.45	.42

HISTORY

Lincoln, the Man and the Statesman, Goss.....	.10	.08	.....
Freedom Versus Slavery, Kittle.....	.45	.34	.....

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
LATIN			
A Year in Latin, Montgomery.....	\$1.00	\$0.75	\$0.70
MATHEMATICS			
Plane Geometry, Newell and Harper.....	.85	.64	.60
Solid Geometry, Newell and Harper.....	.75	.56	.53
Plane and Solid Geometry, Newell and Harper.....	1.32	.99	.92
PHYSIOLOGY			
Physiology and Hygiene, Blount.....	.75	.56	.53
Physiology Note Book, Blount.....	.40	.30
READING			
Reading—Literature Primer, Free and Treadwell.....	.32	.24	.22
Reading—Literature First Reader, Free and Treadwell.....	.36	.27	.25
Reading—Literature Second Reader, Free and Treadwell.....	.40	.30	.28
Reading—Literature Third Reader, Free and Treadwell.....	.45	.34	.32
Reading—Literature Fourth Reader, Free and Treadwell.....	.50	.38	.35
Reading—Literature Fifth Reader, Free and Treadwell.....	.55	.41	.39
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Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
How to Write Business Letters.....	\$0.70	\$0.52

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A First Reader.....	.34	.26	.24
A Second Reader.....	.42	.32	.30
A Third Reader.....	.50	.38	.35
A Fourth Reader.....	.60	.45	.42
A Reader for Fifth Grades.....	.60	.45	.42
A Reader for Sixth Grades.....	.60	.45	.42
A Reader for Seventh Grades.....	.60	.45	.42
A Reader for Higher Grades.....	.60	.45	.42
A New Fourth Reader.....	.60	.45	.42
A New Fifth Reader.....	.60	.45	.42
Arnold—Learning to Read.....	.40	.30
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Book One.....	.30	.23	.21
Book Two.....	.34	.26	.24
Burchill-Ettinger-Shimer—Progressive Road to Reading:			
"Story Steps".....	.32	.24	.23
Book One.....	.36	.27	.26
Book Two.....	.42	.32	.30
Introductory Book Three.....	.44	.33	.31
Book Three.....	.48	.36	.34
Introductory Book Four.....	.50	.38	.35
Book Four.....	.55	.42	.39
Book Five.....	.60	.45	.42
Plan of Work.....	.25	.19

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
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First Set.....	\$0.50	\$0.38
Second Set.....	.60	.45
Third Set.....	.35	.27
Fourth.....	.45	.34
Phrase Cards:			
First Set.....	.25	.19
Second Set.....	.25	.19	.....
Third Set.....	.25	.19	.....
Fourth Set.....	.15	.12	.....
Phonetic Element Cards:			
First Set.....	.55	.42	.....
Second Set.....	.40	.30	.....
Third Set.....	.20	.15	.....
Egerton—A First Practice Reader.....	.36	.27	\$0.26
Harvey—The American Normal Readers:			
First Book.....	.36	.27	.26
Second Book.....	.40	.30	.28
Third Book.....	.48	.36	.34
Fourth Book.....	.55	.42	.39
Fifth Book.....	.60	.45	.42
Powers and Balliet—The Silver Burdett Readers:			
First Book.....	.30	.23	.21
Second Book.....	.40	.30	.28
Third Book.....	.44	.33	.31
Fourth Book.....	.50	.38	.35
Fifth Book.....	.60	.45	.42
Thompson—Word from Word Readers:			
Book One.....	.36	.27	.26
Book Three.....	.44	.33	.31
Wallach—English for Foreigners:			
A First Book.....	.45	.34	.32
A Second Book.....	.55	.42	.39
Ward—Rational Method in Reading:			
Primer.....	.36	.27	.26
First Reader.....	.36	.27	.26
Second Reader.....	.44	.33	.31
Third Reader.....	.48	.36	.34
Fourth Reader.....	.54	.41	.38
Fifth Reader.....	.58	.44	.41
Manual of Instructions.....	.36	.27
Phonetic Drill Cards:			
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Third Set.....	.36	.27
Sight Word Drill Cards:			
First Set.....	.72	.54
Second Set.....	.60	.45
Ward and Barnum—Rational Method in Reading:			
Additional Primer.....	.36	.27	.26
Additional First Reader.....	.36	.27	.26
Additional Second Reader.....	.40	.30	.28
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Book Five (Revised Edition).....	.60	.45	.42
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Book Three.....	.52	.39	.37
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Atwood—Grammar School Algebra.....	.60	.45	.42
Boyden—A First Book in Algebra.....	.60	.45	.42

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ENGLISH			
Bartlett—First Steps in English.....	.40	.30	.28
Elements of English Grammar.....	.60	.45	.42
Bautigam-Harper-Kidd—Progressive Composition Lessons:			
Book One.....	.40	.30	.28
Book Two.....	.45	.34	.32
Book Three.....	.45	.34	.32
Book One—Part One.....	.30	.23	.21
Part Two.....	.30	.23	.21
Book Two—Part One.....	.30	.23	.21
Part Two.....	.30	.23	.21
Book Three—Part One.....	.30	.23	.21
Part Two.....	.30	.23	.21
Gilbert and Harris—Guide Books to English:			
Book One.....	.50	.38	.35
Book Two.....	.65	.49	.46
Gilbert and Harris—English Lessons:			
Book One.....	.50	.38	.35
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Ward and Johnston—Rational Method in Spelling:			
Manual for Teachers.....	.36	.27	.26
Phillips and Chandler—Silver Burdett Speller.....	.30	.23	
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Conn—The Conn Physiologies:			
Introductory Physiology and Hygiene.....	.36	.27	.26
Elementary Physiology and Hygiene.....	.60	.45	.42
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Book One.....	.45	.34	.32
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Movement Books, per dozen.....	.96	.72	
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Mowry—Elements of Civil Government..... With State Supplement.....	.72 .90	.54 .68	.51 .63
GERMAN			
Kuttner—German Conversation Course.....	.50	\$0.38
Muller—Deutsches Lese und Sprach-Buch: Erste Stufe.....	.40	.30	\$0.28
Zweite Stufe.....	.45	.34	.32
Loesberg—Sprache und Gesprach.....	.72	.54	.51
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Birge—Supplementary Song Series, Number Three.....	.20	.15
Supplementary Song Series, Number Four.....	.20	.15
Supplementary Song Series, Number Five.....	.20	.15
Griggs—Beacon Song Collection, Number One.....	.75	.57	.53
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Parker-McConathy-Birge-Missner—The Progressive Music Series: Book One.....	.34	.26	.24
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Alternate Third Book.....	.50	.38	.35
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Book Three.....	.64	.48	.45
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Number Eight.....	.15	.12
Number Ten.....	.15	.12
Number Twelve.....	.25	.19
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Fryberger—Listening Lessons in Music.	1.25	.94
Messner—Music Motif Cards (Set of Six with Plan of Work, Complete).	3.00	2.25
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Bullock—Elements of Economics.	1.00	.75	.70
Introduction to the Study of Economics.	1.50	1.13	1.05
Andrews—Institutes of Economics.	1.10	.83	.77

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Mead—The English Language and Its Grammar.	.70	.53	.49
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Pattee—Foundations of English Literature.	1.50	1.13	1.05
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Dryden—Palamon and Arcite.	.30	.23
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Goldsmith—The Travellers and the Deserted Village.	.30	.23
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Kinrade—Old English Ballads.	.30	.23
Lamb—Essays.	.30	.23
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Essay on Milton.	.30	.23
The Lays of Ancient Rome.	.30	.23
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Select Minor Poems.	.30	.23
Old Testament Stories.	.45	.34
Poe—Selected Poems and Tales.	.30	.23
Pope—Essay on Man and Essay on Criticism.	.30	.23
Translation of Homer's Iliad.	.30	.23
The Rape of the Lock.	.30	.23
Ruskin—Sesame and Lilies.	.30	.23
Scollard—Ballads of American Bravery.	.35	.27
Scott—Ivanhoe.	.50	.38
The Lady of the Lake.	.30	.23
Shakespeare—As You Like It.	.30	.23
Hamlet.	.30	.23

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Julius Caesar.....	\$0.30	\$0.23	.....
King Henry the Fifth.....	.30	.23	.....
Macbeth (Fattie).....	.30	.23	.....
Macbeth (Sprague).....	.35	.27	.....
The Merchant of Venice.....	.30	.23	.....
Midsummer Night's Dream.....	.30	.23	.....
The Tempest.....	.30	.23	.....
Twelfth Night.....	.30	.23	.....
Shelley—Adonais and Alastor.....	.30	.23	.....
Southey—Life of Nelson.....	.40	.30	.....
Tennyson—Holy Grail.....	.30	.23	.....
Idylls of the King.....	.30	.23	.....
In Memoriam.....	.30	.23	.....
The Princess.....	.30	.23	.....
Webster—First Oration at Bunker Hill.....	.30	.23	.....
Wordsworth—Selected Poems.....	.30	.23	.....
Latin			
Gunnison and Harley—Latin for the First Year.....	1.00	.75	\$0.70
The First Year of Latin.....	1.00	.75	.70
Caesar's Gallic War.....	1.25	.94	.88
Cicero's Orations.....	1.25	.94	.88
Burton—A Latin Grammar.....	1.00	.75	.70
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Cornelle—Le Menteur.....	.50	.38
Dike—A Scientific French Reader.....	1.25	.94
Dousay—A French Reader.....	1.00	.75
France—Monsieur Bergeret.....	1.00	.75	.....
Cameron—Selections from Jean Richepin.....	1.25	.94	.....
Sanderson—Through France and the French Syntax.....	.65	.49	.....
Thiers—La Campagne de Waterloo.....	.50	.38	.....
German			
Dippold—A German Grammar.....	1.25	.94	.88
Fischer—Germany and the Germans.....	.60	.45	.42
Heyse—Unter Brudern.....	.40	.30	.....
Jacobsen and Kranner—Two German Tales.....	.40	.30	.....
Lutz—An Elementary German Reader.....	1.00	.75	.70
Schiller—Die Braut von Messina.....	.60	.45
Loesberg—Gems of German Literature.....	.40	.30
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Ford—A Spanish Anthology.....	1.25	.94
Howland—Zaragueta.....	.50	.38	.35
Loiseaux—An Elementary Grammar of the Spanish Language.....	.90	.68	.63
An Elementary Spanish Reader.....	.90	.68
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Wilkins and Lauria—Lectures Faciles.....	1.00	.75
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Atwood—Standard School Algebra.....	1.25	.94	.88
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Bush and Clark—The Elements of Geometry.....	1.25	.94	.88
The Elements of Plane Geometry.....	.75	.57	.53
Astronomy			
Howe—Elements of Descriptive Astronomy.....	1.50	1.13	1.05
Biology			
Conn—Biology.....	1.50	1.13	1.05

Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
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Qualitative Analysis.....	.75	.57	.53
Quantitative Analysis.....	1.25	.94	.88
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Conn and Buddington—Advanced Physiology and Hygiene.....	1.25	.94	.88
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Hall—The Art of Accounts.....	.80	.60	.56
Bookkeeping Blanks, per set of five.....	.50	.38	...
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Voorhees—First Principles of Agriculture.....	.72	.54	.51
Political Science and Sociology			
Dealey—The Development of the State.....	1.50	1.13	...
Sociology, Its Simpler Teachings and Applications.....	1.50	1.13	...
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Maeterlinck—The Blue Bird for Children.....	.55	.42	...
Perkins—Peter Pan.....	.50	.38	...
Bretano—Gockel, Hinkel and Gakelela.....	.45	.34	...
Wiley—Newanee, The Little Indian Boy.....	.35	.27	...
Foster and Cummings—Asgard Stories.....	.40	.30	...
Serl—Work-A-Day Doings on the Farm.....	.36	.27	...
In the Animal World.....	.45	.34	...
Serl and Evans—Work-A-Day Doings.....	.36	.27	...
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Heermans—Stories from the Hebrew.....	.45	.34	...
Biography			
Mowry—American Heroes and Heroism.....	.60	.45	...
Wiley—Newanee.....	.35	.27	...
Scandlin—Hans, The Eskimo.....	.42	.32	...
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Book Four.....	.55	.42	...
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Book Two.....	.40	.30	...
Book Three.....	.52	.39	...
Book Four.....	.60	.45	...
Book Five.....	.60	.45	...
Book Six.....	.60	.45	...
Book Seven.....	.65	.49	...
Book Eight.....	.70	.53	...
Book Nine.....	.70	.53	...
Book Ten.....	.70	.53	...
Book Eleven.....	.60	.45	...
Book Twelve.....	.55	.42	...
Gause and Carr—Panama.....	1.50	1.13	...
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Price—Lads and Lassies of Other Days.....	.48	.36	...
Tomlinson—Boys of the Revolution.....	.48	.36	...

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Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
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Folklore			
Mickens and Robinson—A Mother Goose Reader.	.40	.30
Serl—In Fableland.	.40	.30
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Robinson—At the Open Door.	.45	.34
Brown—The Plant Baby and Its Friends.	.50	.38
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Book Two.	.40	.30
Foulke—Braided Straws.	.45	.34
Twilight Stories.	.36	.27
Hall—Red Letter Days.	.50	.38
Norcross—Springtime Flowers.	.36	.27
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Lovejoy—Nature in Verse.	.65	.49
Poetry of the Seasons.	.65	.49
Schiller—William Tell.	.44	.33
Shute—The Land of Song:			
Book One.	.40	.30
Book Two.	.50	.38
Book Three.	.55	.42
Skinner—Selections for Memorizing.	.70	.53
Science			
Heilprin—The Earth and Its Story.	1.00	.75
Mowry—American Inventions and Inventors.	.68	.51
Proctor—Stories of Starland.	.55	.42
Giant Sun and His Family.	.55	.42
Manual and Physical Training			
Larsson—Elementary Sloyd and Whittling.	.75	.57
Barnard—Tools and Machines.	.60	.45
Enebuske—Progressive Gymnastic Days Orders.	.75	.57
Nature Study			
Babcock—Bird Day.	.50	.38
Engell—Outlines in Nature Study and History.	.50	.38
Thompson—A Nature Calendar.	.40	.30
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Arnold—Plans for Busy Work.	.55	.42
Reading: How to Teach It.	1.00	.75
Waymarks for Teachers.	1.25	.94
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Title of Book	Usual List Price	Lowest Wholesale Price	Lowest Exchange Price
Bunnies of Bunnyboro.....	\$0.60	\$0.40	.....
The Tree Fairy and the Stories She Told.....	.52	.39
Twilight Stories by Minna B. Noyes for 5th grade.....	.44	.33

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